



September Commission Presentation

Rebecca Hupp, Airport Director

Boise Airport 

Airport Operations Update

- August 23: SMGCS Day/Night Inspection
 - Two FAA inspectors
- August 24: SMGCS Working Group Meeting
- FAA approved BOI's updated Snow and Ice Control Plan
- Wildlife/Firearm Training for Ops/AFM team conducted



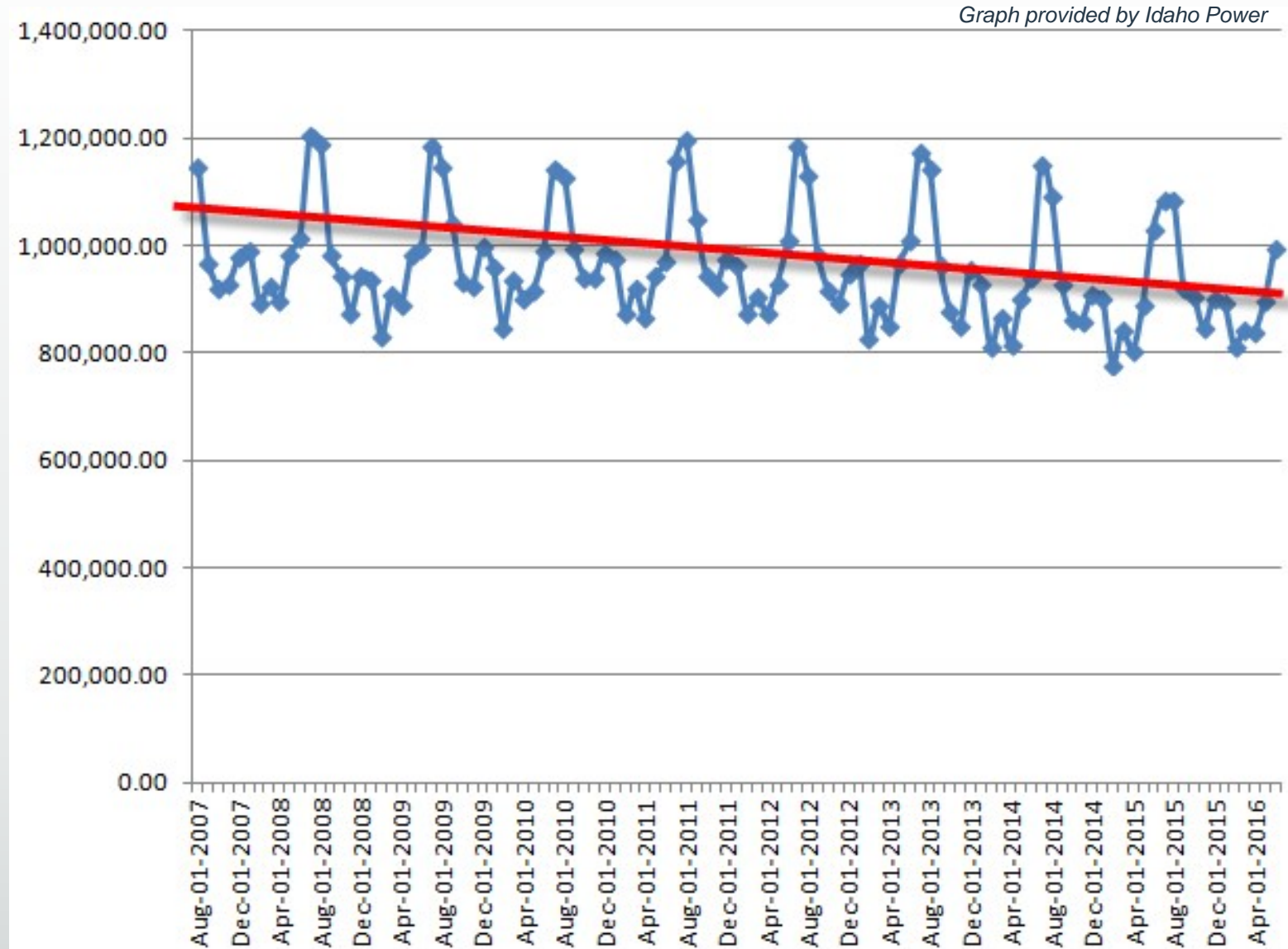
RFP Issued for Art Source Retail Space

- Space can be used for “specialty retail or a passenger service”
- Proposal deadline is November 3, 2016
- Contract is for a five-year term
- RFP has been advertised in industry newsletters, Idaho Statesman and on iflyboise.com



Airport Sustainability

- Airport energy consumption has been steadily declining
- Over 2.1 million KWH saved since August 2007
- Average savings of \$127,000 each year



Honor Flight

- Tuesday, September 6, 2016
- 26 WWII veterans flew to Washington, D.C.
- All between 89 – 96 years of age
- 6th annual honor flight out of Boise
- ARFF contributed with a water canon salute



Photo Credit: KTVB

Special Guests in August

Gold Medal Winner, Kristin Armstrong



Indiana Governor, Mike Pence



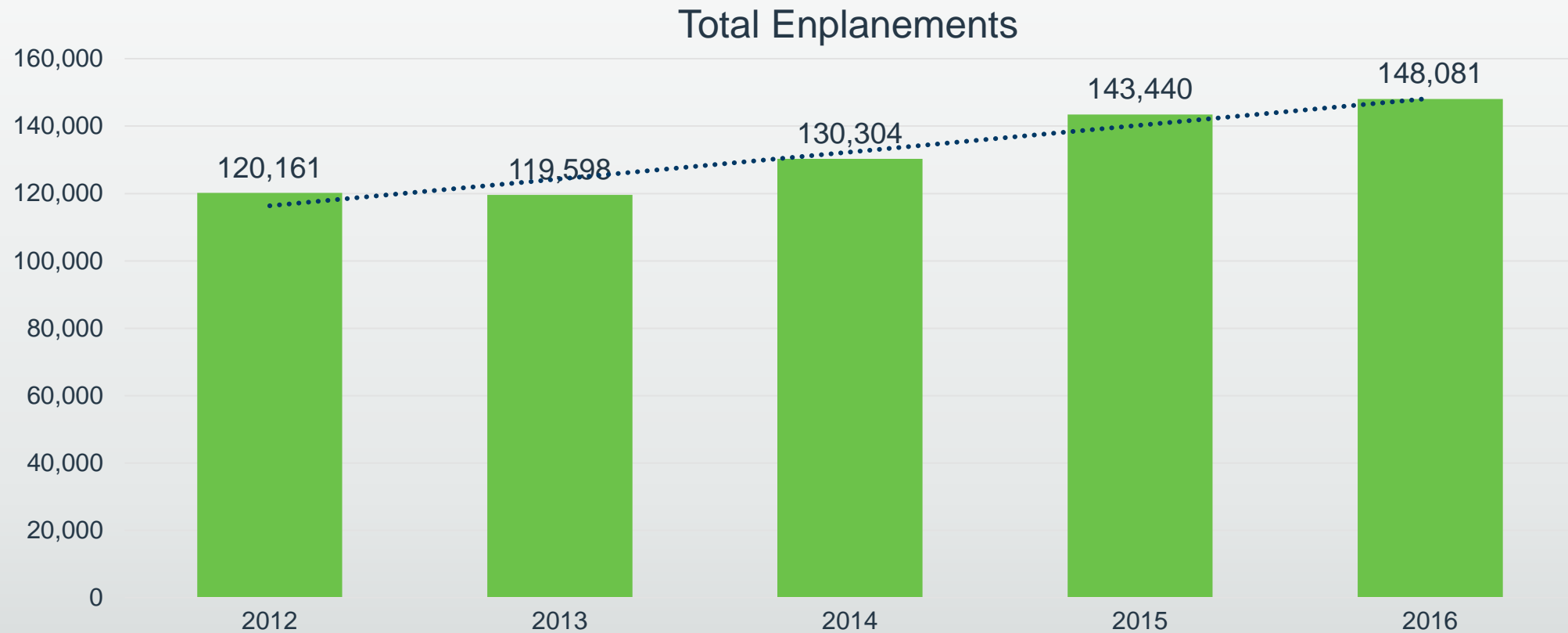
Mayor Bieter State of the City Address

- Boise Airport hosted a watch party for employees
- 20 attendees
- Watch parties were hosted throughout the city



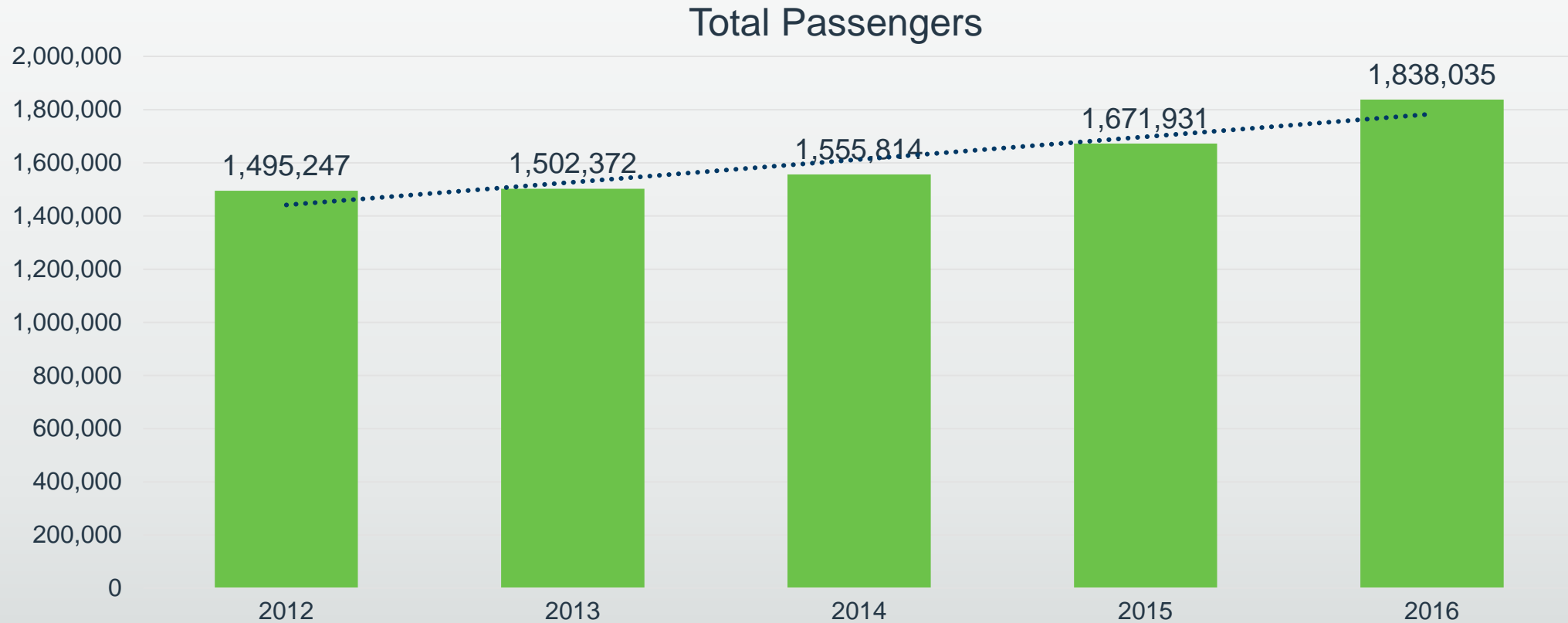
July Enplanements

Up 3% July 2016 over July 2015

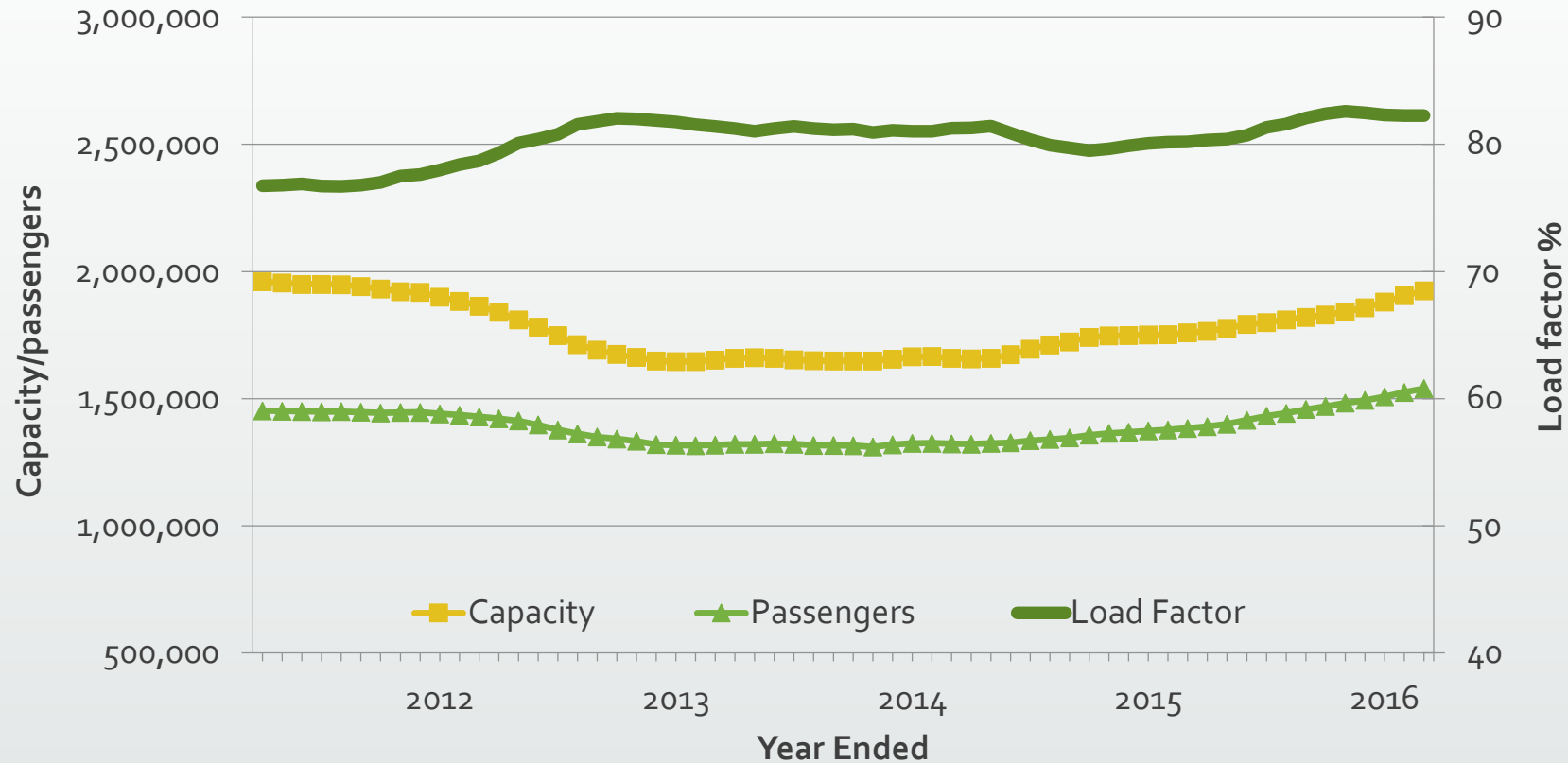


2016 YTD Total Passengers

Up 10% YTD



BOI TRAFFIC/CAPACITY TRENDS



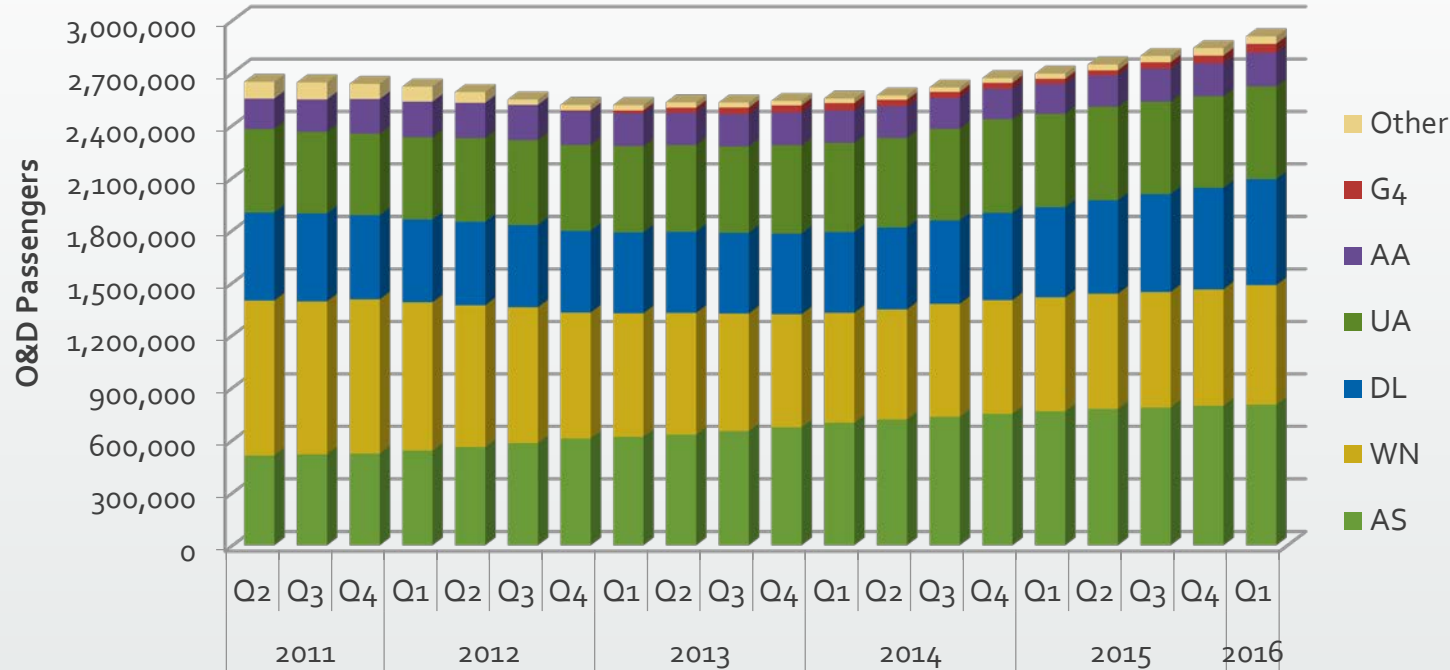
YE March 2016 capacity was up 9% while passengers were up 11%, leading to an increase of 2% points in the average load factor.

TOP O&D MARKETS – Q1 2016

Rank	Destination	O&D Pax	O&D Revenue	Average Fare (\$)	Yield (¢)	% Change Since 1Q 2015			
						Pax	Rev	Fare	Yield
1	Seattle, WA	70,331	7,504,254	107	27	21	15	(5)	(5)
2	Portland, OR	49,779	5,493,284	110	32	1	9	7	7
3	Phoenix, AZ (PHX)	38,003	5,879,171	155	21	16	19	3	3
4	Las Vegas, NV	35,308	4,068,811	115	22	6	13	7	7
5	Los Angeles, CA	29,359	3,621,121	123	18	39	9	(21)	(21)
6	Spokane, WA	28,288	2,444,751	86	30	20	(7)	(23)	(23)
7	Denver, CO	26,705	4,394,879	165	25	(2)	(2)	(1)	(1)
8	San Diego, CA	20,976	2,495,080	119	16	4	8	4	4
9	Sacramento, CA	19,741	1,717,817	87	20	50	20	(20)	(20)
10	Salt Lake City, UT	17,336	2,655,162	153	53	(2)	1	4	4
11	Oakland, CA	16,019	2,707,095	169	33	(6)	13	20	20
12	Orange County, CA	13,615	1,678,936	123	18	29	16	(10)	(10)
13	San Jose, CA	12,901	1,526,099	118	23	7	21	13	13
14	San Francisco, CA	12,270	2,586,845	211	40	(2)	8	11	11
15	Orlando, FL (MCO)	9,570	1,784,012	186	8	13	(1)	(12)	(12)
16	Dallas, TX (DFW)	9,401	1,897,291	202	16	16	6	(9)	(9)
17	Ontario, CA	7,979	1,048,139	131	20	7	(2)	(8)	(8)
18	Minneapolis, MN	7,973	1,973,631	248	22	1	(3)	(5)	(5)
19	Chicago, IL (ORD)	7,710	2,053,845	266	19	7	(7)	(13)	(13)
20	Atlanta, GA	6,855	1,702,653	248	14	12	1	(9)	(9)
Total/Average		690,684	126,380,763	183	17	11	3	(7)	(5)

- The top 10 markets were very similar to the prior year quarter with the exception of SMF pushing OAK out of the top 10 along with some shifting in the ranking.
- Passengers and revenue increased while fare and yield decreased compared to Q1 2015.

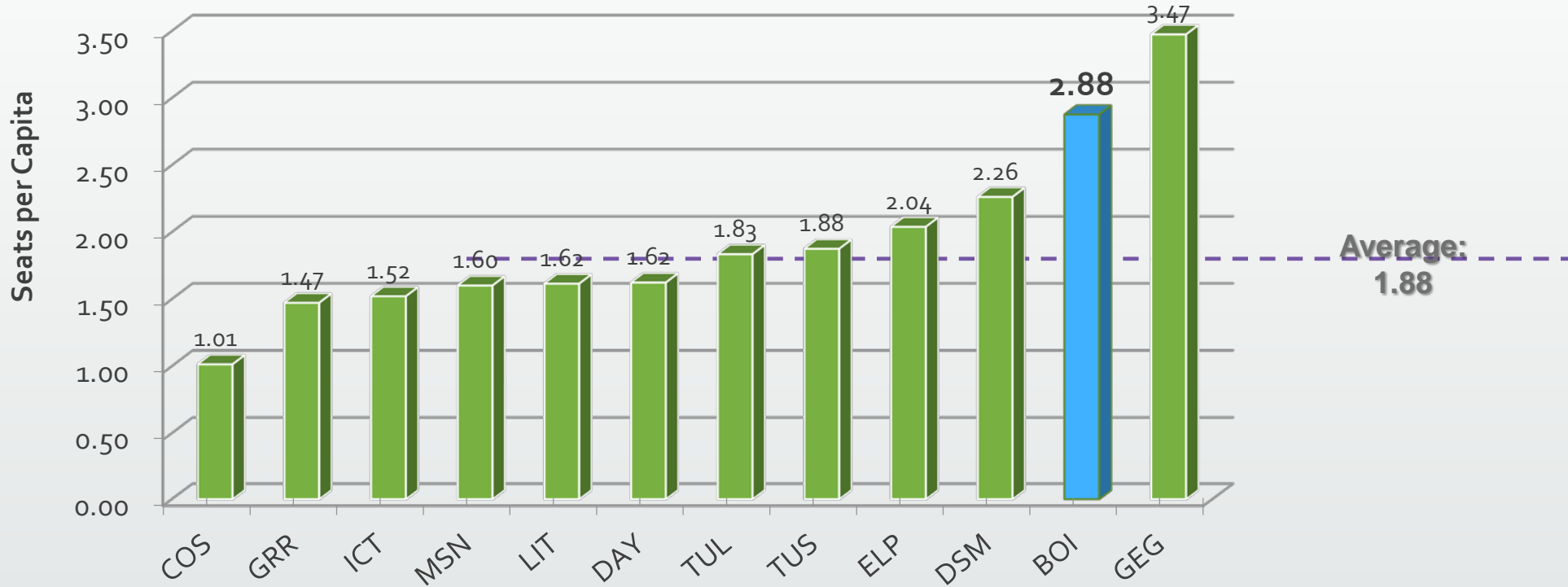
BOI O&D PASSENGER MARKET SHARE



All airlines had steady market share in the year-ended 1Q 2016 versus 4Q 2015 period with the exception of DL which gained 1% point of share.

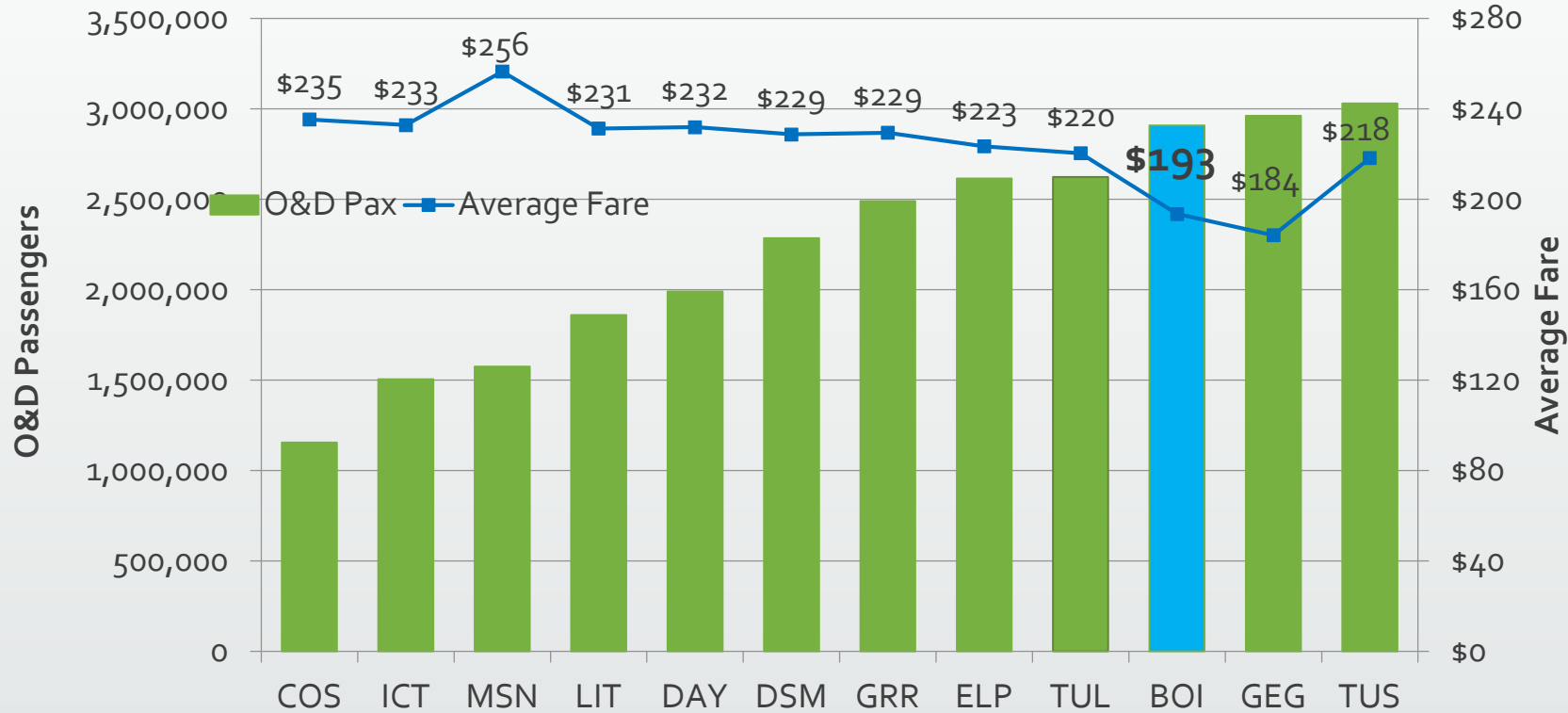
Year	Quarter	Airline Market Share						
		AS	WN	DL	UA	AA	G4	Other
2014	Q2	28%	24%	18%	20%	7%	1%	1%
	Q3	28%	25%	18%	20%	7%	1%	1%
	Q4	28%	24%	19%	20%	7%	1%	1%
2015	Q1	28%	24%	19%	20%	6%	1%	1%
	Q2	28%	24%	19%	19%	7%	1%	1%
	Q3	28%	24%	20%	19%	7%	1%	1%
	Q4	28%	23%	20%	18%	7%	2%	2%
2016	Q1	28%	23%	21%	18%	7%	2%	1%

SEAT PER CAPITA COMPARISONS



Boise consistently exceeds all comparison markets except Spokane in seats per capita.

O&D PASSENGER AND AIRFARE COMPARISONS



**Of the comparison markets,
only Spokane had a lower average fare than Boise.**

YEAR-OVER-YEAR COMPARISONS

Airport	2015 MSA Population	YE 1Q 2016			YOY Change		
		# of Nonstop Destinations	O&D Pax	Seats	# of Nonstop Destinations	O&D Pax	Seats
Spokane, WA	535,724	11	2,961,436	1,861,096	0	4%	3%
Des Moines, IA	612,105	20	2,285,429	1,384,703	1	3%	1%
Madison, WI	641,517	10	1,575,346	1,027,360	(2)	(0%)	1%
Wichita, KS	644,881	11	1,505,107	980,816	(1)	3%	(2%)
Boise, ID	669,050	19	2,907,639	1,924,614	1	8%	9%
Colorado Springs, CO	692,680	10	1,155,442	702,168	(2)	(3%)	(6%)
Little Rock, AR	741,333	15	1,860,057	1,197,262	(1)	(3%)	(9%)
Dayton, OH	802,736	15	1,990,134	1,303,234	(1)	(6%)	(5%)
El Paso, TX	853,868	12	2,615,608	1,741,203	0	2%	(8%)
Tulsa, OK	976,063	20	2,623,324	1,790,886	1	(0%)	(3%)
Tucson, AZ	1,022,185	15	3,029,656	1,916,863	0	(2%)	(2%)
Grand Rapids, MI	1,034,670	24	2,490,080	1,523,327	0	8%	7%

BOI passengers and seats have increased at a faster rate than all other comparison markets except Grand Rapids which experienced similar results.

Upcoming Events

- September 18-20 International Aviation Symposium, Reno, Nevada
- September/October Initial Master Plan Meetings
- October 6 Next Airport Commission Meeting