

BOISE AIRPORT COMMISSION MEETING
September 8, 2016

The Boise Airport Commission meeting was held in the Salmon River Room at the Boise Airport.

Commission Present: Russ Westerberg; Gen. Saylor; Frank Walker; Bill Vasconcellos; Meg Carlson; Maximillian Teems.

Others Attending: Gary Smith, Operations Manager Security; Matt Petaja, Deputy Director Facilities & Engineering BOI; Guy Shadiow, Airfield Maintenance Manager BOI; Sarah Demory, Deputy Director Operations & Security BOI; Sean Briggs, Marketing Manager BOI; Greg Myers, Operation Manager BOI; Addison King, Custodial Supervisor BOI; Mike O'Dell, Deputy Director Finance and Business Administration BOI; Bob Prah, Airport Technology Administrator BOI:

A1. Welcome New Members: Gen. Saylor and Ms. Hupp welcomed our new youth commissioner Maximillian Teems.

A2. Approval of Minutes from Airport Commission Meeting of August 11, 2016: Ms. McLean moved the minutes to be approved. Mr. Westerberg seconded. All in favor.

A3. Director's Report: Ms. Hupp showed slides of Ops update; RFP issued for Art Source retail space; Airport sustainability; Honor flight; special guests in August; Mayor Bieter State of the City Address; July enplanements; 2016 YTD total passengers; BOI traffic/Capacity trends; top O&D markets; BOI O&D passenger market share; seat per capita comparisons; O&D passenger and airfare comparisons; year over year comparisons; Upcoming events. You can see the slide presentation on our website at www.iflyboise.com.

B1. Delaware North Presentation: Mr. Best showed slides of topics; Delaware North Brands; 2016 YTD Total Revenue Impacts; 2016 Revenue impacts; Einstein Bros. Bagels; Bardenay; Cross Grain Brewhouse & Cross Grain On-The-Go; Smashburger; Harvest & Grounds; 13th Street Pub & Grill and Parrilla; River City Coffee & Café; Completed technology projects; Grab App; Tunity App; Reviews; Community Involvement; Create Common Good.

B2. Paradies Lagardere Presentation: Mr. LeBlanc showed slides of Our history in BOI; Let's take a look at our stores...; River 94.9; Greenbelt Magazine Store; Idaho Statesman Store; CNBC Express Kiosk; CNBC Smartshop; Local Vendors; Financials – Sales & Enplanement percentage comparisons; Sales & Enplanement dollar comparisons; Sales dollars per enplanement; community involvement; Core Values.

The meeting was adjourned. Next meeting is scheduled for October 6, 2016.