



August Commission Report

Director's Update

Given by Kathleen Watkins,
Deputy Director of Finance and Business Development

Boise Airport

AUGUST 2, 2023

Public Parking Garage Construction

East Public Garage

- Elevator installation in progress
- Signage is being installed
- Concrete has been placed on levels 4 and 5 of vehicle ramp
- Entry/exit road has been paved
- Landscape in progress



Public Parking Garage Ribbon-Cutting

Save the Date!

- We will officially open the new public parking garage on Tuesday, August 22nd at 4pm with a ribbon-cutting ceremony
- The garage will immediately be available for public parking following the ceremony, adding 1,100 additional parking spaces within easy walking distance to the terminal



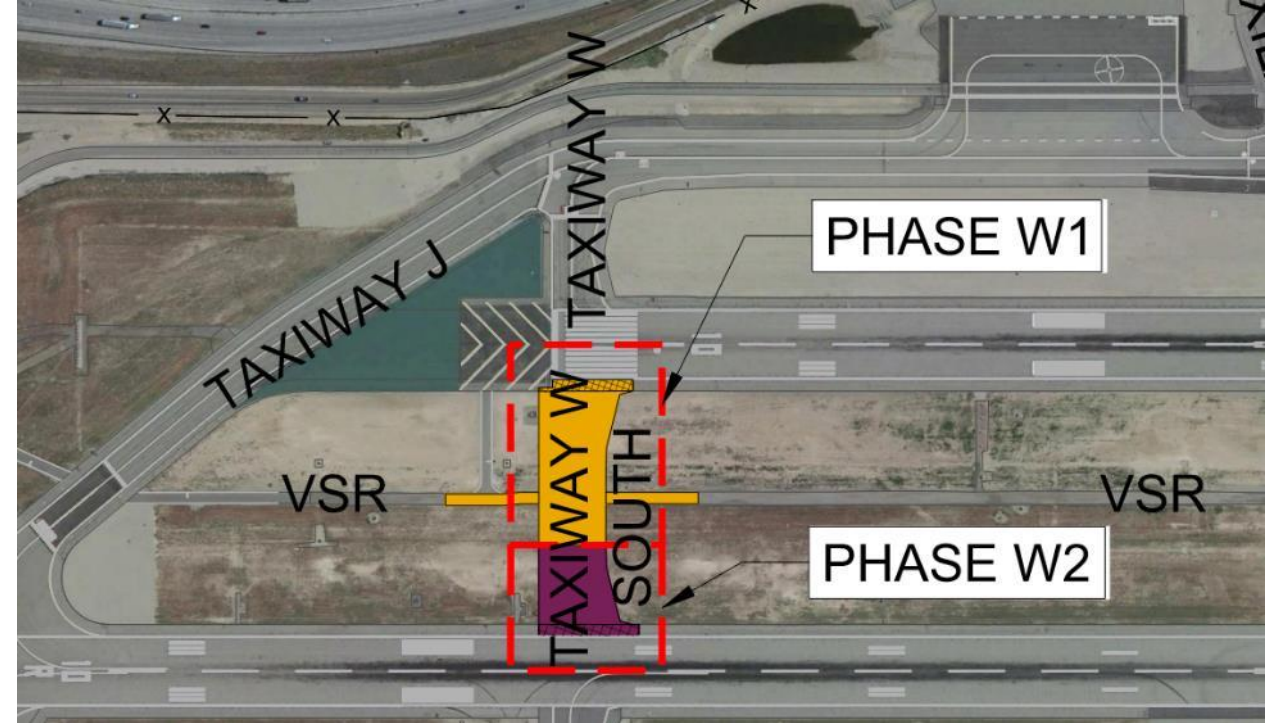
Employee Parking Garage Construction



- Concrete placed on level 4, formwork for level 5 is being installed
- Mechanical room is being framed
- Veneer continues to be installed

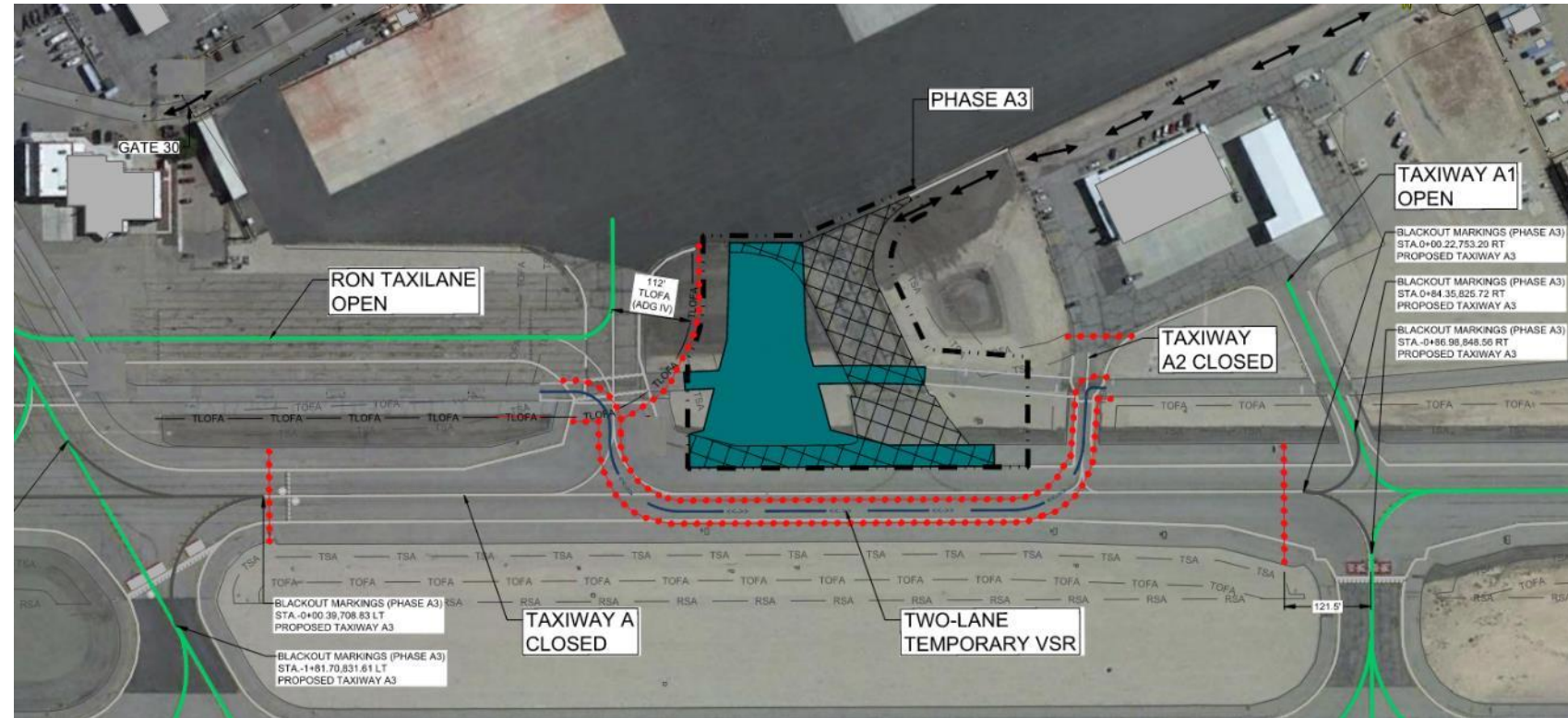
Taxiway W Phase 1

- Construction on phase 1 started June 12th and is expected to take 70 calendar days
- Runway 10L closed due to construction
- FAA fiber optic line has been relocated and is operational
- The base course is being installed this week
- The asphalt test strip was paved on July 26th and has been approved
- Phase 1 construction will be completed prior to the airshow with Phase 2 starting immediately after



Taxilane A3 Construction

- Construction started June 26th
- All excavation has been completed
- Base course materials to be placed early August
- Construction work scheduled to be completed before the airshow



Taxilane N Construction

- Construction resumed on June 26th of Taxilane N to tie the new taxilane into Taxiway A and relocate the vehicle service road in this area
- Taxilane is an enabling project for additional corporate hangar construction



FAA Inspection and Financial Audit



- The Boise Airport recently passed the FAA's annual inspection that ensures we are meeting the requirements of Part 139 Airport Certification
- Certification inspections include the following steps:
 - Pre-inspection review
 - In-briefing with airport management
 - Administrative inspection of airport files, paperwork
 - Movement area inspection
 - Aircraft rescue and fire fighting inspection
 - Fueling facilities inspection
 - Night inspection
 - Post inspection briefing
- BOI is in process with the FAA on a Financial Audit. FAA's onsite visit was completed late July. Audit should be complete in 3-4 months

Aircraft Rescue and Fire Fighting (ARFF) Status



- Encountered unanticipated maintenance issues on July 11th
 - Typically Index C
 - Reduced to Index B from 4:45PM (Tuesday) to 5:08AM (Wednesday)
 - Resulted in two diversions
 - 128 passengers were displaced (32 per arrival/departure leg)
- Reactive Measures
 - In coordination with the Idaho National Guard an ARFF vehicle was identified and transported from Utah in an expeditious manner
 - The City has executed a lease for a vehicle to allow the necessary time to conduct the required maintenance while maintaining Index which is expected to be delivered in the next 30 days.



ACI-NA 2022 Traffic Report

- Official enplanement numbers for all North American airports (US and Canada) was released by ACI-NA
- Boise Airport came in at #66 for 2022, up from 2021 ranking of #70 and 2019 ranking of #76
- Illustrates our exponential growth in passenger traffic and quick rebound after the pandemic compared to other airports



YEAR	RANKING
2022	#66
2021	#70
2020	#69
2019	#76

Congratulations, Amy!



- Congratulations to Amy for being named Airports Council International - North America Concessions Person of the Year!
- This award recognizes an airport professional who has contributed to enhancing the North American airport concession industry through their time, involvement and expertise
- Delaware North surprised Amy with a BBQ to celebrate her award

Aaron Paul visits BOI



- Aaron Paul, Idaho native best known for his role in *Breaking Bad*, made a surprise appearance at Cross Grain Brewhouse to promote his new mezcal brand, Dos Hombres
- Aaron mixed drinks and greeted passengers before his flight in late July
- His appearance at the airport was covered on multiple local news stations

Celebrating Our People

15 YEARS!



Jay Dobbel
Airfield Lighting
Technician



Debra Howard
Custodial
Supervisor



Lonnie Young
Custodial
Supervisor

10 YEARS

- Daryl Herbert, Airfield Maintenance Supervisor
- Milka Minegar, Admin Specialist Senior
- John Vance, Maintenance Tech
- Jim Wolfe, Custodian

5 YEARS

- Evan Brannan, Duty Manager
- Shane Cahill, Custodian
- Alex Everman, Operations Deputy Director
- Chris Hicks, Custodian
- Andrew Munion, Electrician Apprentice
- Justin Scaramella, Airport Operations Supervisor
- Thomas Smith, Custodian
- Marc Vitacolonna, Industrial Mechanic Senior
- Kathleen Watkins, Deputy Director of Finance and Business Development

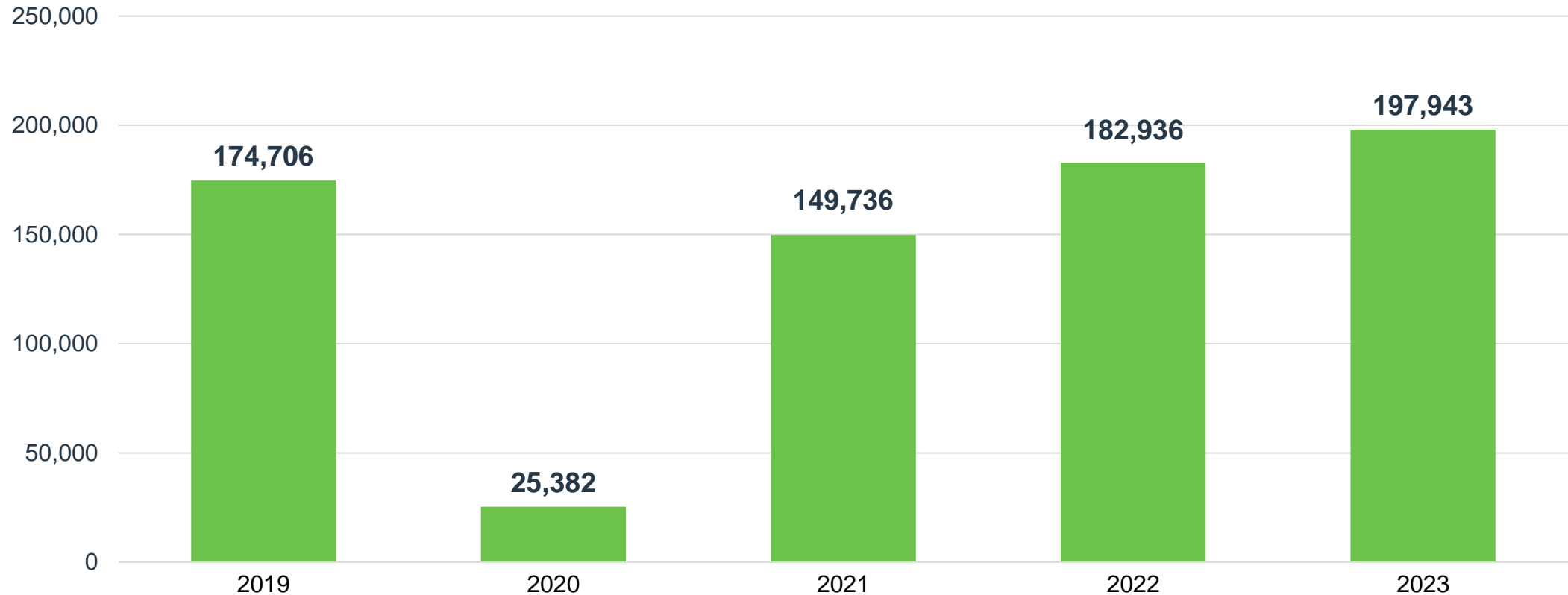
Airport Commission Leadership

- Our current chair and vice chair are closing out on their year of service!
- New leadership will be elected at our September meeting



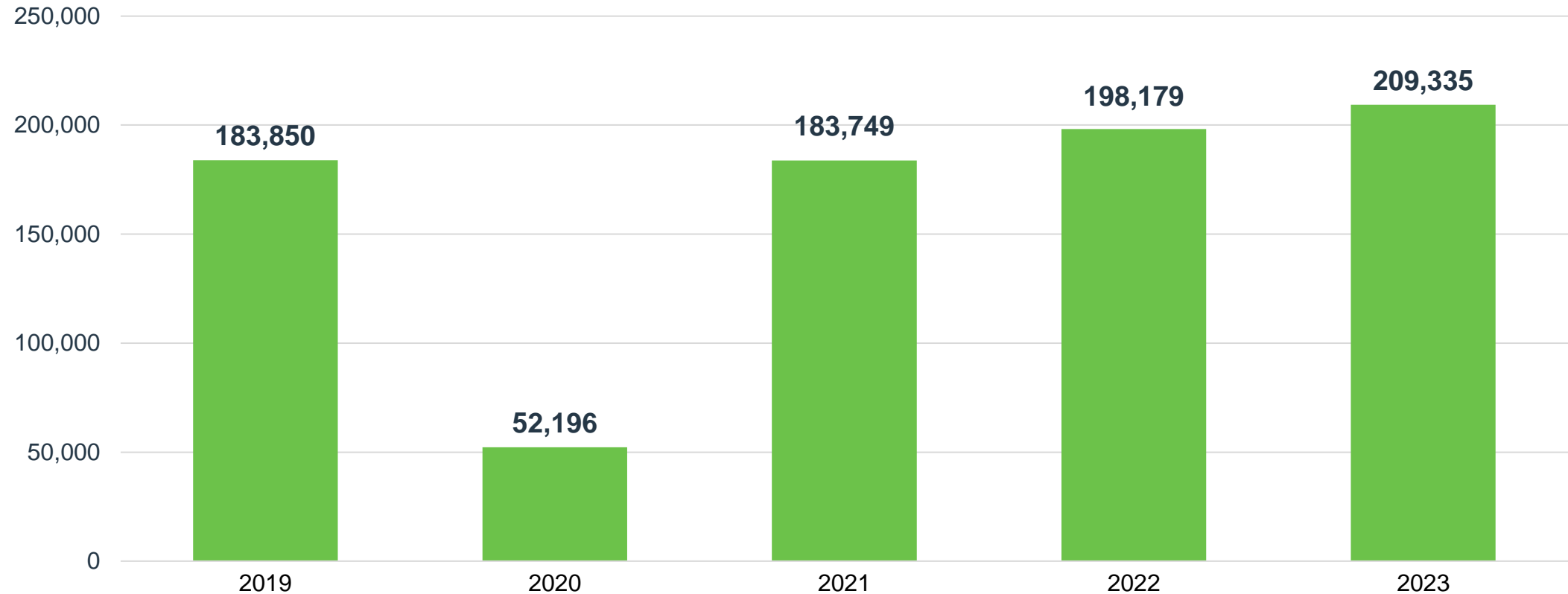
May Enplanements

Up 8% from May 2022



June Enplanements

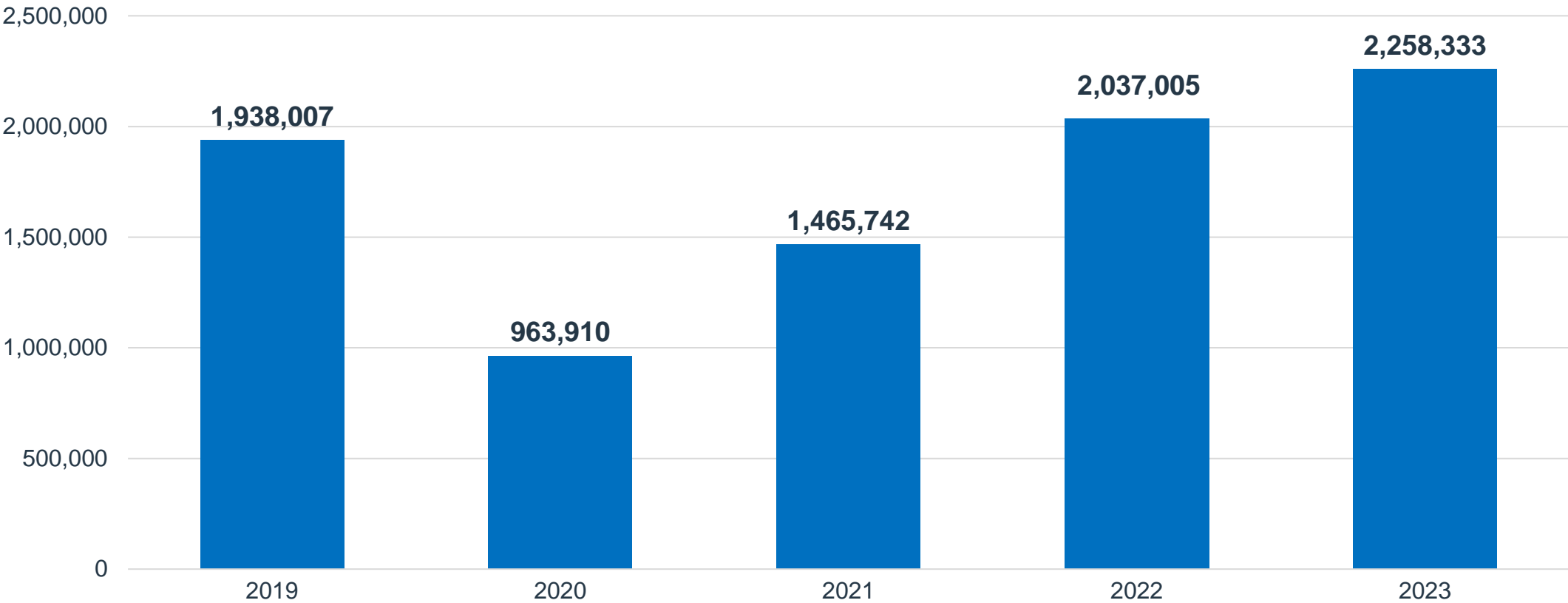
Up 6% from June 2022



2023 Total Passengers (through June)

Up 11% over 2022

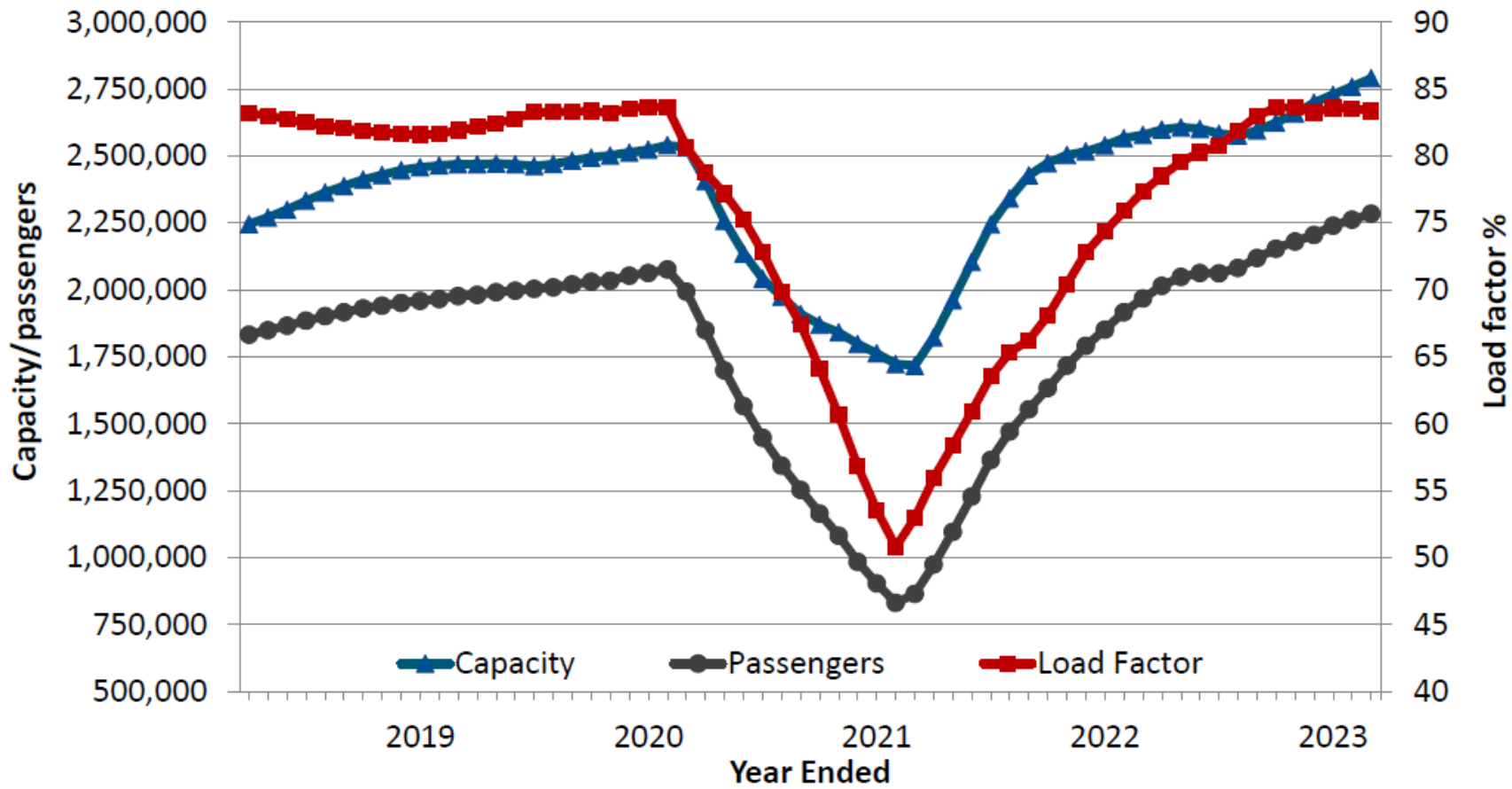
Total Passengers



Top 10 Operating Revenue Description	FY 2023	FY 2022	\$ Change	% Change
Parking Lot	\$ 12,368,931	\$ 10,899,907	\$ 1,469,024	13%
Rental Car Concession	\$ 4,276,715	\$ 4,000,642	\$ 276,073	7%
Signatory Airline Landing Fees	\$ 4,039,639	\$ 2,051,840	\$ 1,987,799	97%
Terminal Rent - Airlines	\$ 3,191,771	\$ 2,745,579	\$ 446,193	16%
Industrial Land Rent	\$ 3,067,465	\$ 2,964,295	\$ 103,170	3%
Landings/Freight	\$ 774,854	\$ 687,158	\$ 87,696	13%
Terminal Concessions – Food/Beverage	\$ 700,241	\$ 824,540	(\$ 124,300)	-15%
Terminal Concessions – Retail	\$ 639,890	\$ 694,832	(\$ 54,942)	-8%
Employee Parking Permits	\$ 475,850	\$ 424,025	\$ 51,825	12%
Terminal Rent – Non-Airlines	\$ 424,448	\$ 423,711	\$ 738	0%
Total Top 10 Operating Revenue	\$ 29,959,804	\$ 25,716,528	\$ 4,243,276	--
Other Operating Revenue	\$ 3,000,856	\$ 2,595,061	\$ 405,795	16%
Total Operating Revenue	\$ 32,960,660	\$ 28,311,589	\$ 4,649,071	16%

Top 10 Operating Expenses Description	FY 2023	FY 2022	\$ Change	% Change
Personnel	\$ 9,307,101	\$ 7,776,212	\$ 1,530,889	20%
Indirect Cost Reimbursement	\$ 3,209,485	\$ 2,799,808	\$ 409,678	15%
Parking Management	\$ 2,770,544	\$ 1,575,299	\$ 1,195,254	76%
Policing Service	\$ 2,481,163	\$ 2,481,163	\$ 0	0%
Fire Service	\$ 2,349,028	\$ 2,349,028	\$ 0	0%
R/M – Structural/Electrical/Plumbing	\$ 962,268	\$ 480,578	\$ 481,690	100%
Chemicals	\$ 788,835	\$ 451,875	\$ 336,960	75%
Power	\$ 715,016	\$ 586,789	\$ 128,227	22%
R/M – Fleet Management	\$ 369,708	\$ 400,652	(\$ 30,944)	-8%
Minor Equipment	\$ 352,833	\$ 182,409	\$ 170,425	93%
Total Top 10 Operating Expenses	\$ 23,305,982	\$ 19,083,813	--	--
Other Operating Expense	\$ 4,386,820	\$ 3,669,890	\$ 716,930	20%
Total Operating Expense	\$ 27,692,802	\$ 22,753,703	\$ 4,939,099	22%

Boise Traffic/Capacity Trends



YE March 2023 capacity was up 8%, while passengers were up 16%, **leading to a 6% point increase in the average load factor (83%)**

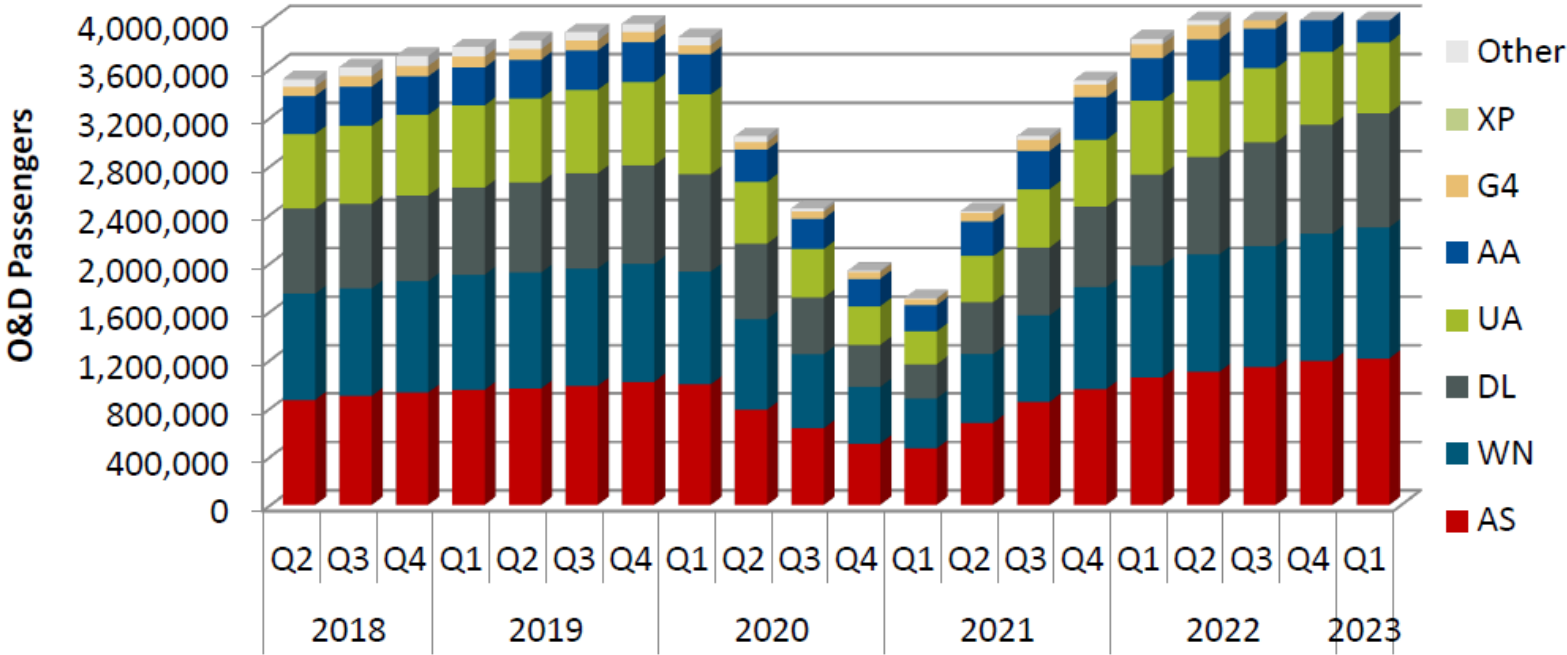
Top Origination/Destination Markets

Rank	Destination	O&D Pax	O&D Revenue	Average Fare (\$)	Yield (¢)	% Change Since Q1 2022			
						Pax	Rev	Fare	Yield
1	Seattle, WA	81,064	9,979,781	123	31	13	37	21	21
2	Phoenix, AZ (PHX)	70,939	8,924,647	126	17	29	21	(7)	(7)
3	Las Vegas, NV	59,661	6,270,434	105	20	39	23	(11)	(11)
4	Los Angeles, CA	44,753	6,575,371	147	22	(8)	(1)	8	8
5	San Diego, CA	42,818	5,209,170	122	16	40	19	(15)	(15)
6	Portland, OR	39,101	5,975,555	153	44	14	33	16	16
7	Denver, CO	35,773	5,781,447	162	25	9	32	21	21
8	Sacramento, CA	34,291	3,813,930	111	25	29	34	4	4
9	Orange County, CA	28,230	3,320,660	118	17	10	20	9	9
10	Spokane, WA	25,535	3,742,429	147	51	15	49	29	29
11	San Jose, CA	22,829	2,681,526	117	22	55	57	1	1
12	Burbank, CA	22,541	1,876,915	83	13	266	138	(35)	(35)
13	San Francisco, CA	22,270	3,275,970	147	28	3	15	12	12
14	Oakland, CA	20,383	2,163,251	106	21	4	9	5	5
15	Salt Lake City, UT	20,099	3,931,514	196	67	14	19	5	5
16	Orlando, FL (MCO)	17,453	4,631,443	265	12	1	13	12	12
17	Dallas, TX (DFW)	16,250	4,481,561	276	22	9	19	10	10
18	Chicago, IL (ORD)	13,964	3,147,986	225	16	10	21	10	10
19	Cancun, Mexico	12,743	4,000,243	314	14	9	43	31	31
20	Honolulu, HI	11,732	3,179,124	271	10	9	28	17	17
	Total/Average	1,040,352	205,491,715	198	17	18	33	13	8

19 of the top 20 markets had increased passengers compared to Q1 2022, with Burbank increasing by the highest percentage

Boise Airline Market Share

UA lost 1% point of share to XP in the latest year-ended period



Year	Quarter	Airline Market Share								
		AS	WN	DL	UA	AA	G4	NK	XP	Other
2021	Q2	28%	23%	18%	16%	12%	3%	0%	0%	0%
	Q3	28%	24%	18%	16%	10%	3%	0%	0%	1%
	Q4	27%	24%	19%	16%	10%	3%	0%	0%	1%
2022	Q1	27%	24%	20%	16%	9%	3%	0%	0%	1%
	Q2	27%	24%	20%	16%	9%	3%	0%	0%	1%
	Q3	28%	24%	21%	15%	8%	3%	0%	0%	1%
	Q4	28%	25%	21%	14%	8%	2%	1%	0%	1%
2023	Q1	28%	25%	21%	13%	8%	2%	1%	1%	1%

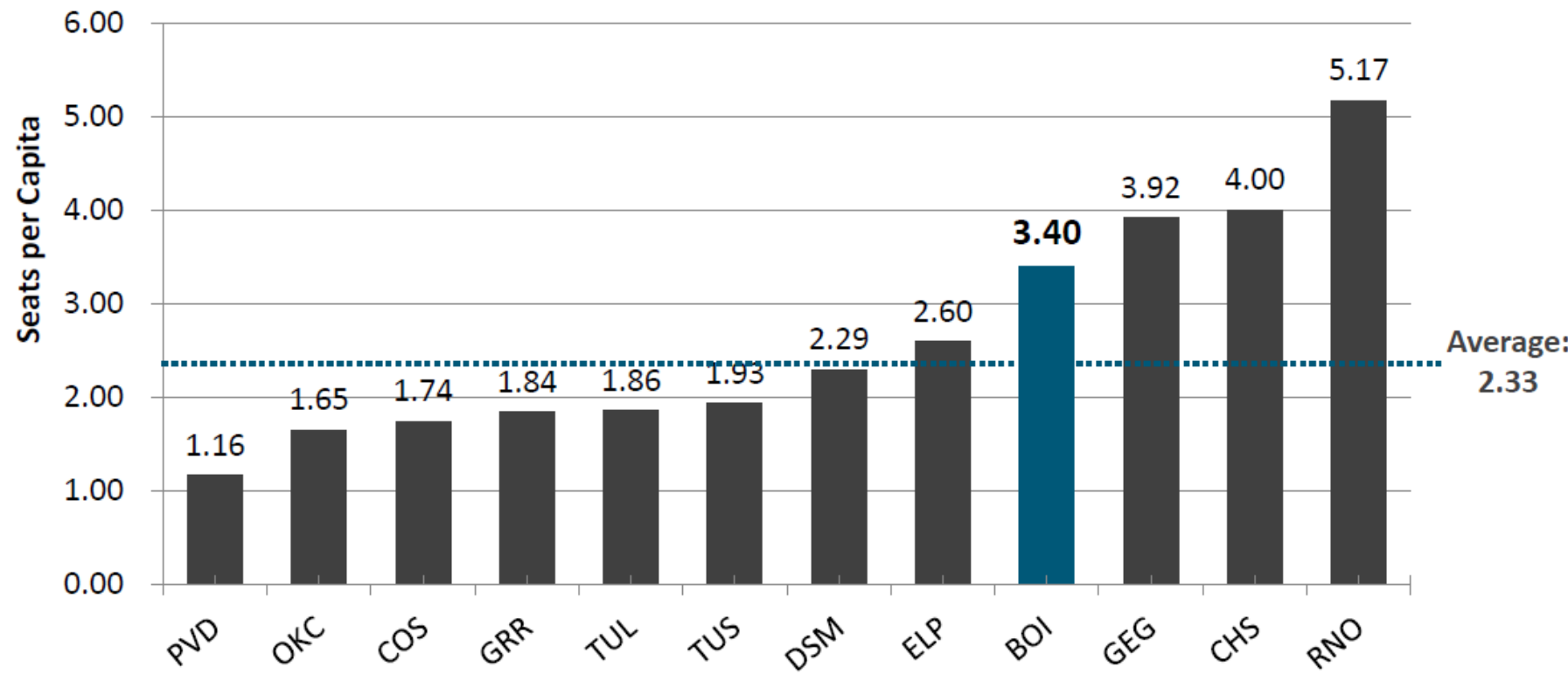
Boise Forward Looking Schedule

Over the next 6 months, BOl’s flights are scheduled to be down 3%, while seats are scheduled to remain flat compared to the same months in the prior year

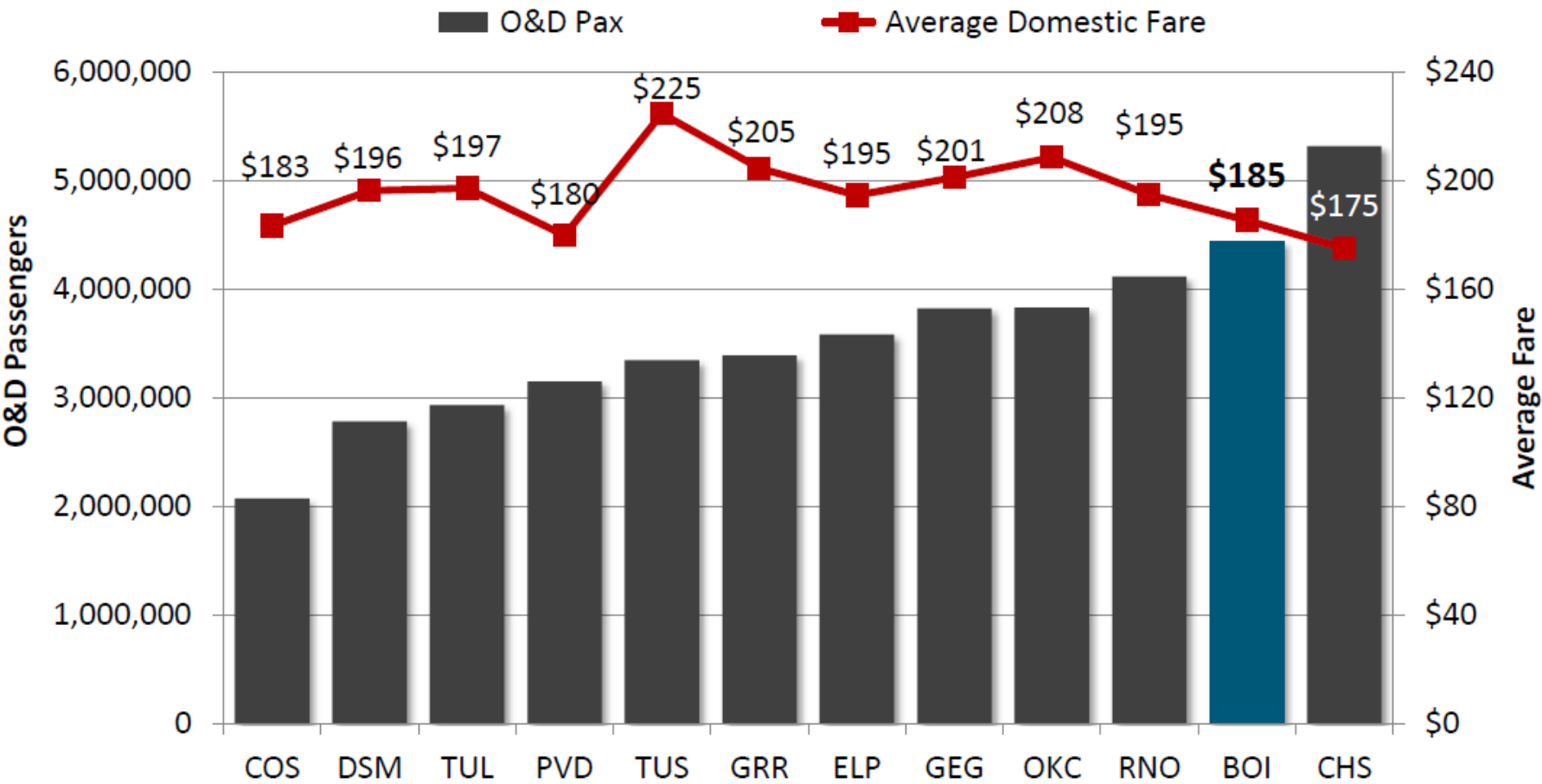
Airline	Destination	Year-Over-Year Change %											
		Jul 2023		Aug 2023		Sep 2023		Oct 2023		Nov 2023		Dec 2023	
		Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats
Total		(11%)	(3%)	(10%)	(3%)	(10%)	(4%)	2%	4%	5%	3%	8%	4%

Seats Per Capita Comparison

BOI exceeds all comparison markets except Spokane (GEG), Charleston (CHS) and Reno (RNO) in seats per capita and increased from 3.34 to 3.40 from YE Q4 2022 to YE Q1 2023



Origination/Destination Passenger and Airfare Comparison



BOI ranked 2nd in O&D passengers and had the 4th lowest average domestic fare

Year-Over-Year Comparisons

Airport	2023 MSA Population	YE Q1 2023			YOY Change		
		# of Nonstop Destinations	O&D Pax	Seats	# of Nonstop Destinations	O&D Pax	Seats
Reno, NV	510,337	32	4,114,458	5,281,919	(4)	5%	1%
Spokane, WA	603,137	21	3,823,042	4,725,295	(1)	13%	7%
Des Moines, IA	732,565	31	2,781,652	3,360,784	1	20%	13%
Colorado Springs, CO	780,903	13	2,071,048	2,723,362	0	3%	(3%)
Boise, ID	820,134	26	4,430,969	5,580,177	(2)	15%	8%
Charleston, SC	835,740	50	5,318,287	6,691,740	3	20%	11%
El Paso, TX	888,155	15	3,582,711	4,614,745	(3)	19%	25%
Tulsa, OK	1,037,114	25	2,931,783	3,853,032	1	20%	21%
Tucson, AZ	1,071,487	22	3,344,946	4,146,190	2	14%	14%
Grand Rapids, MI	1,105,402	33	3,391,244	4,066,985	(2)	8%	4%
Oklahoma City, OK	1,468,034	25	3,828,570	4,847,687	(1)	11%	9%
Providence, RI	1,682,286	30	3,149,381	3,906,878	5	18%	22%

While growth has been significant, BOI’s seat and passenger increase were in the middle of the range of the comparison markets



Boise Airport

www.iflyboise.com