



May Commission Presentation

Director's Report

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Boise Airport Director

MAY 3, 2018

April Runway Closures

- **April 5: 10R/28L, 10:00 a.m. – 11:00 a.m.**
Lighting maintenance
- **April 11: 10L/28R, 11:45 a.m. – 5:00 p.m.**
Survey work and maintenance
- **April 16: 10L/28R, 11:30 a.m. – 12:30 p.m.**
Placement of barricades for TWY A construction
- **April 26: 10L/28R, 6:00 a.m. – 11:30 a.m.**
Sweeping operations for FOD removal

Runway 28R is currently closed to landing aircraft as part of the construction safety risk management plan, and RWY 10L/28R will be closed for all operations May 14 - 28 for construction activity in the runway safety area.



Taxiway A Rehab and Runway 28R Safety Area Improvement Project

- Phase 1 – Complete. Rehabilitated TWY A between TWY D and M.
- Phase 2 – In progress, projected completion is mid May. Taxiway A closed between Taxiways C and N
- Phase 3 – In progress, projected completion is early may 2018. Taxiway A closed between TWY M and customs building. Intersection of Taxilane N and A closed
- Phase 4 – Extended Runway Safety Area at 28R. Project to begin at completion of Phase 2, should last approximately 2 weeks



Southwest Began Service to San Jose

- Southwest's inaugural flight was April 8, 2018
- Nonstop service to San Jose
- One flight daily
- Adds competition to route, also served by Alaska



Master Plan Update

- Technical Advisory Committee reviewed preferred alternatives
- Public open house was on May 1, 2018
- Fourth and final public open house
- Approximately 40 people attended



Tranquil Terminus

- The airport participated in a full scale infectious disease exercise conducted by U.S. Health and Human Services
- Coordinated arrival and departure of Boeing 747
- Worked with local agencies to execute drill



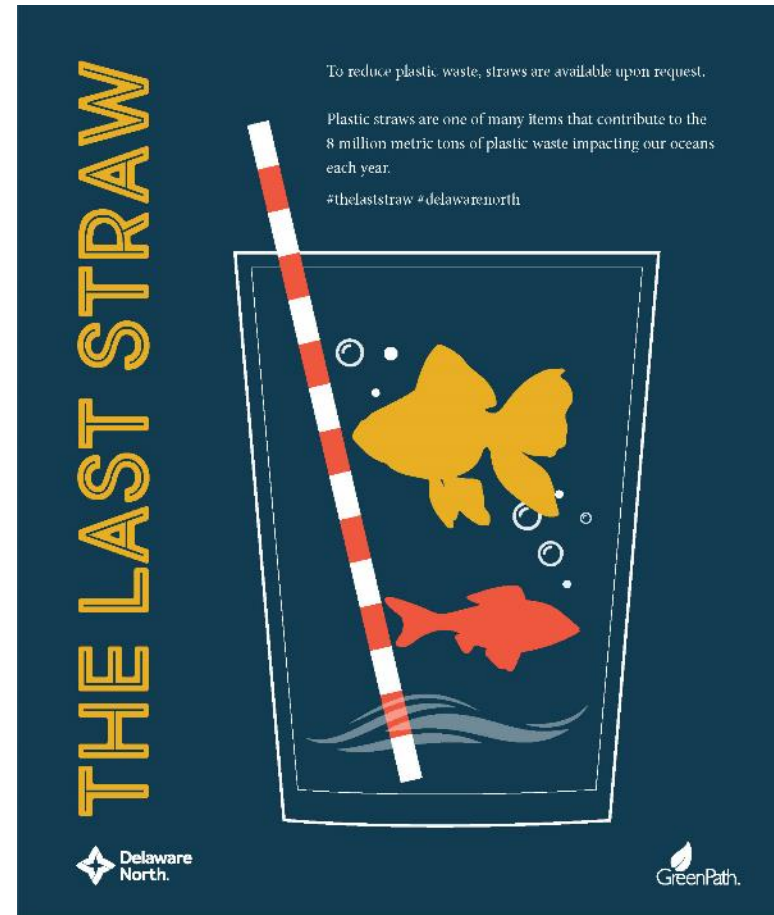
United Way Book Drive

- The Boise Airport participated in the book drive April 9-13
- Our partner, Paradies, was able to donate nearly 50 books
- A total of 86 books were donated by airport employees and partners



Delaware North: The Last Straw

- To reduce plastic waste, airport restaurants will no longer drop a straw in drinks
- Straws will be available upon request
- Straws will be compostable, removing all plastic straws

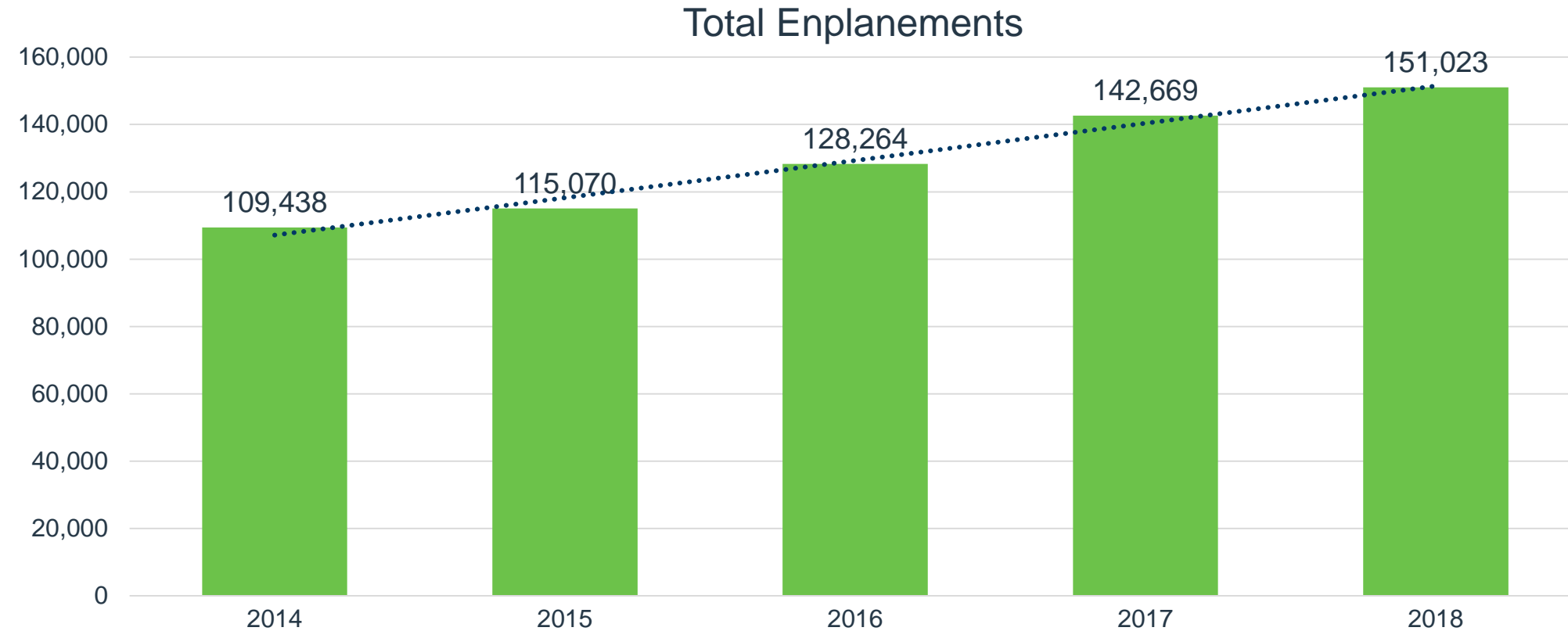


Top 10 Operating Revenue Description	FY 2018	FY 2017	\$ Change	% Change
Parking Lot	\$ 5,461,327	\$ 5,143,658	\$ 317,669	6%
Rental Car Concession	\$ 2,113,016	\$ 2,162,290	\$ (49,274)	-2%
Industrial Land Rent	\$ 1,794,203	\$ 1,712,722	\$ 81,481	5%
Terminal Rent – Airlines	\$ 1,743,713	\$ 1,847,646	\$ (103,933)	-6%
Signatory Airline Landing Fees	\$ 1,459,819	\$ 1,524,727	\$ (64,908)	-4%
Terminal Concession – Food/Beverage	\$ 571,053	\$ 523,753	\$ 47,300	9%
Terminal Concession – Retail	\$ 490,323	\$ 431,397	\$ 58,926	14%
Landings/Freight	\$ 296,862	\$ 373,257	\$ (76,395)	-20%
Terminal Rent – Non airline	\$ 278,196	\$ 244,908	\$ 33,288	14%
Employee Parking	\$ 254,419	\$ 203,443	\$ 50,976	25%
Total Top 10 Operating Revenue	\$ 14,462,931	\$ 14,167,801	\$ 295,130	--
Other Operating Revenue	\$ 1,489,660	\$ 1,365,832	\$ 123,828	--
Total Operating Revenue	\$ 15,952,591	\$ 15,533,633	\$ 418,958	3%

Top 10 Operating Expenses Description	FY 2018	FY 2017	\$ Change	% Change
Personnel	\$ 3,708,758	\$ 3,558,316	\$ 150,442	4%
Fire Service	\$ 1,385,486	\$ 1,266,575	\$ 118,911	9%
Policing Service	\$ 1,288,107	\$ 1,263,046	\$ 25,061	2%
Parking Management	\$ 719,279	\$ 683,808	\$ 35,471	5%
Indirect Cost Reimbursement	\$ 713,400	\$ 759,499	\$ (46,099)	-6%
Chemicals	\$ 502,985	\$ 691,327	\$ (188,342)	-27%
Power	\$ 375,706	\$ 337,155	\$ 38,551	11%
R/M – Structural/Electrical/Plumbing	\$ 245,963	\$ 272,100	\$ (26,137)	-10%
R/M – Fleet Management	\$ 204,382	\$ 237,653	\$ (33,271)	-14%
Marketing & Public Relations	\$ 198,205	\$ 52,831	\$ 145,374	275%
Total Top 10 Operating Expenses	\$ 9,342,271	\$ 9,122,310	\$ --	--
Other Operating Expense	\$ 2,017,703	\$ 1,983,036	\$ 34,667	2%
Total Operating Expense	\$ 11,359,974	\$ 11,105,346	\$ 254,628	2%

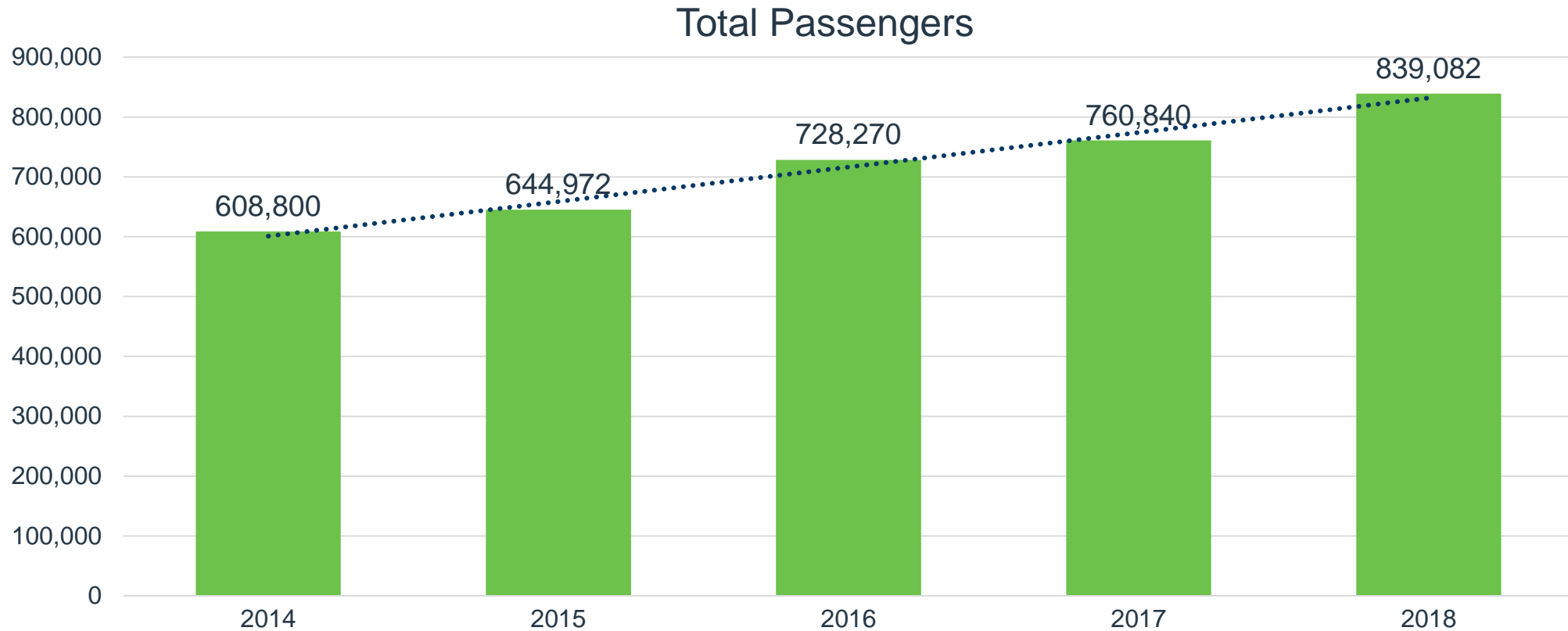
March Enplanements

Up 6% March 2018 over March 2017

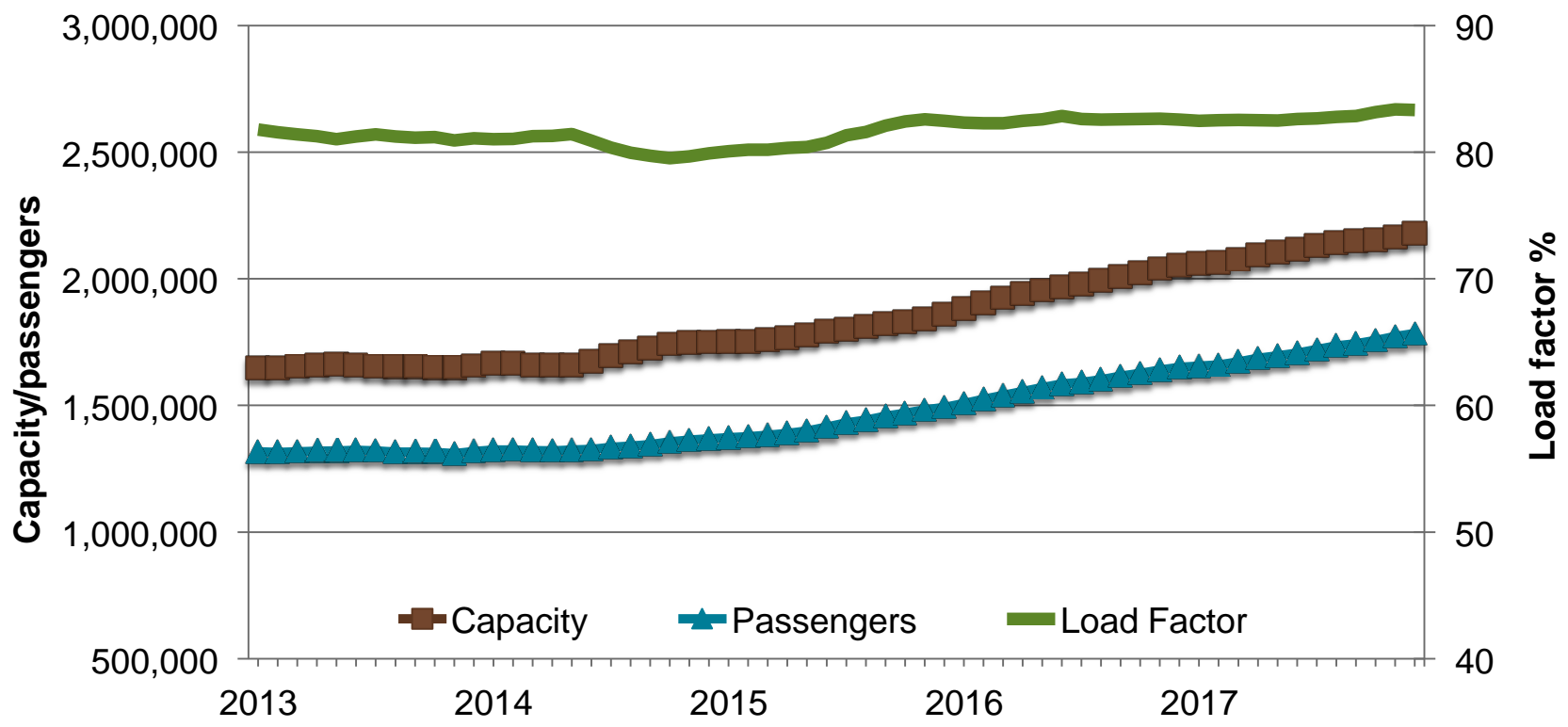


2018 Total Passengers

Up 10% over 2017



Boise Traffic/Capacity Trends



Year end December 2017 capacity was up 6%, while passengers were up 8%, leading to a 2% point increase in average load factor.

Top Origination/Destination Markets

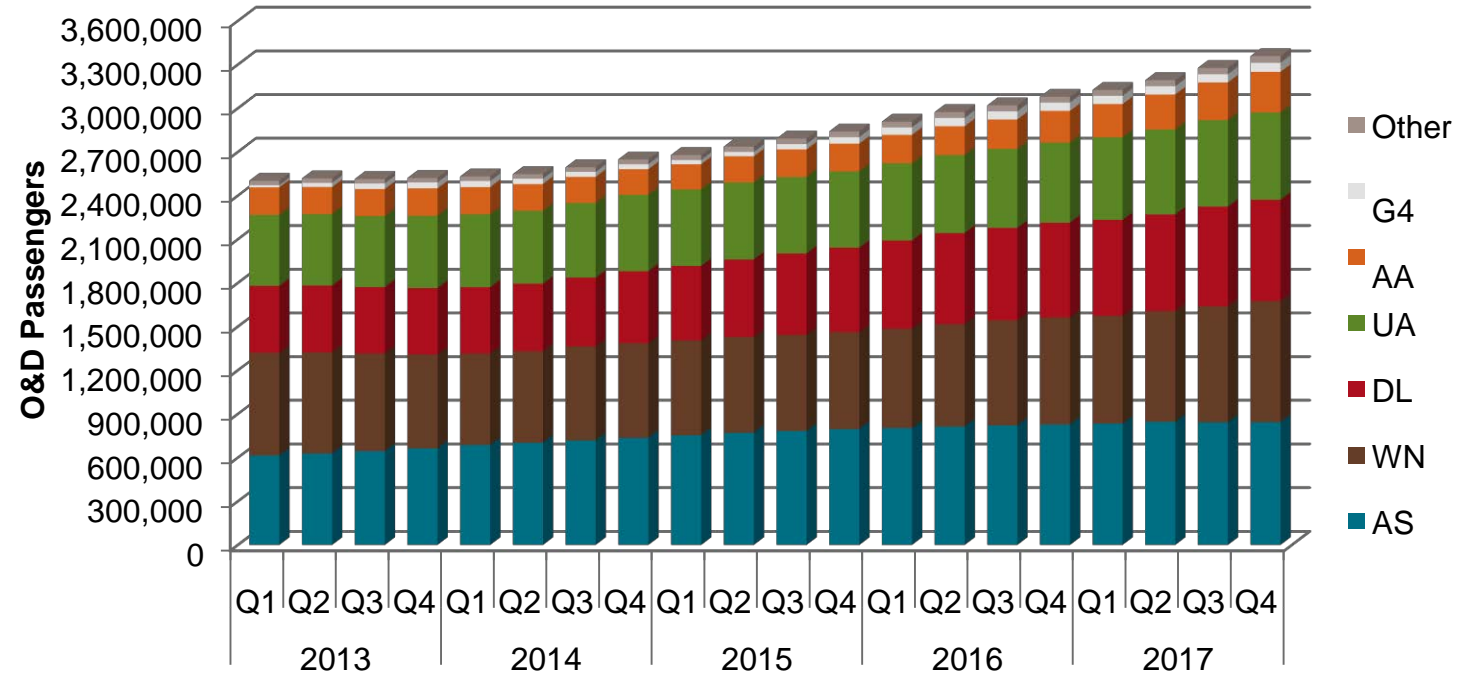
Rank	Destination	O&D Pax	O&D Revenue	Average Fare (\$)	Yield (¢)	% Change Since 4Q 2016			
						Pax	Rev	Fare	Yield
1	Seattle, WA	80,160	9,218,303	115	29	6	6	0	0
2	Portland, OR	54,249	6,689,392	123	36	0	4	4	4
3	Spokane, WA	40,605	3,125,073	77	27	5	6	1	1
4	Phoenix, AZ (PHX)	40,317	5,098,700	126	17	13	(11)	(21)	(21)
5	Los Angeles, CA	40,302	4,676,216	116	17	7	5	(2)	(2)
6	Denver, CO	38,983	5,830,876	150	23	23	8	(12)	(12)
7	Las Vegas, NV	35,016	3,879,524	111	21	6	3	(3)	(3)
8	San Diego, CA	34,265	3,837,054	112	15	52	19	(22)	(22)
9	Sacramento, CA	27,980	2,925,305	105	24	14	14	0	0
10	Salt Lake City, UT	22,040	3,395,646	154	53	10	8	(1)	(1)
11	San Francisco, CA	19,975	3,502,191	175	34	35	23	(9)	(9)
12	Oakland, CA	19,283	2,748,743	143	28	2	(5)	(8)	(8)
13	Orange County, CA	18,150	2,375,917	131	19	6	14	7	7
14	Chicago, IL (ORD)	14,578	3,524,444	242	17	24	6	(14)	(14)
15	San Jose, CA	13,893	1,961,505	141	27	(8)	3	12	12
16	Dallas, TX (DFW)	12,338	2,820,581	229	18	2	3	0	0
17	Minneapolis, MN	12,092	2,716,492	225	20	3	2	(1)	(1)
18	Ontario, CA	9,936	1,290,682	130	20	9	2	(7)	(7)
19	Orlando, FL (MCO)	9,528	2,102,797	221	10	10	6	(3)	(3)
20	Burbank, CA	8,913	1,137,290	128	19	22	19	(2)	(2)
Total/Average		882,557	161,097,683	183	17	10	6	(3)	(3)

The top 10 markets were similar to 4Q 2016; however, individual market ranking changed slightly in the top 10 markets.

Boise Airline Market Share

Alaska lost 1% of market share to Southwest in the latest year-ended period.

Year	Quarter	Airline Market Share						
		AS	WN	DL	UA	AA	G4	Other
2016	Q1	28%	23%	21%	18%	7%	2%	1%
	Q2	27%	24%	21%	18%	7%	2%	1%
	Q3	27%	24%	21%	18%	7%	2%	1%
	Q4	27%	24%	21%	18%	7%	2%	1%
2017	Q1	27%	24%	21%	18%	7%	2%	1%
	Q2	26%	24%	21%	18%	8%	2%	1%
	Q3	26%	24%	21%	18%	8%	2%	1%
	Q4	25%	25%	21%	18%	8%	2%	1%



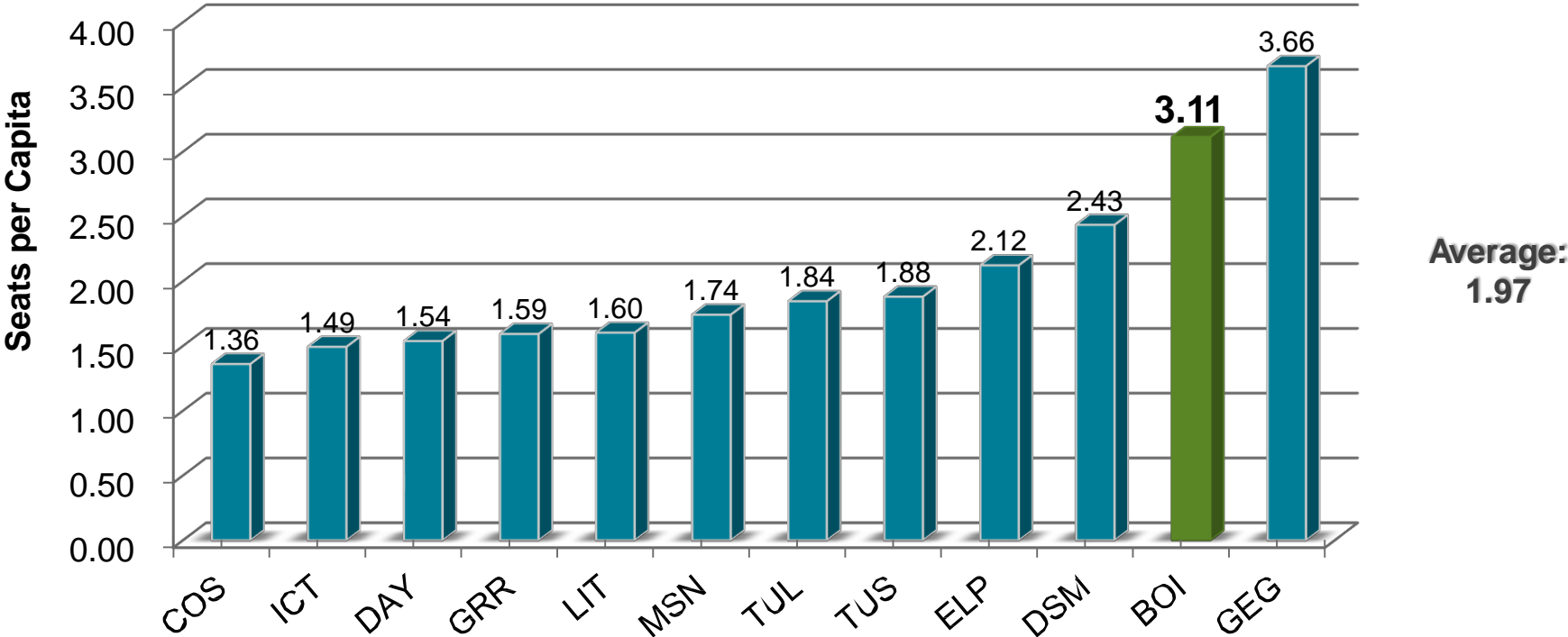
Boise Forward Looking Schedule

Destination	Airline	Year over Year Change %											
		May 2018		Jun 2018		Jul 2018		Aug 2018		Sep 2018		Oct 2018	
		Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats
Chicago, IL (MDW)	Southwest			(11%)	(11%)	0%	0%	(73%)	(73%)	25%	25%		
Chicago, IL (ORD)	American	100%	100%	100%	100%	15%	25%	(3%)	6%	(14%)	(6%)	(11%)	(9%)
	United	2%	2%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Dallas, TX (DAL)	Southwest			100%	100%	100%	100%	100%	100%				
Dallas, TX (DFW)	American	0%	0%	80%	80%	3%	37%	50%	57%	0%	0%	0%	0%
Denver, CO	Frontier	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
	Southwest	0%	11%	6%	1%	6%	0%	(3%)	(8%)	(2%)	2%	0%	1%
	United	3%	9%	18%	14%	20%	11%	18%	7%	15%	18%	25%	33%
Houston, TX (IAH)	United	0%	(6%)	0%	(1%)	0%	2%	0%	3%	0%	1%	0%	1%
Las Vegas, NV	Allegiant	25%	30%	0%	(6%)	0%	(6%)	0%	(3%)	13%	13%	(11%)	(2%)
	Southwest	2%	2%	(5%)	2%	(10%)	(4%)	0%	1%	0%	0%	0%	(2%)
Lewiston, ID	Alaska	(3%)	(3%)	(17%)	(17%)	(13%)	(13%)	(32%)	(32%)	(100%)	(100%)	(100%)	(100%)
Los Angeles, CA	Allegiant	0%	0%	0%	(6%)	0%	(6%)	0%	(3%)	13%	13%	(11%)	(11%)
	Delta	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
	United	0%	(32%)	0%	(33%)	0%	(33%)	0%	(34%)	0%	(9%)	0%	34%
Minneapolis, MN	Delta	0%	2%	5%	7%	(1%)	(2%)	(7%)	(4%)	(31%)	(5%)	0%	(0%)
Oakland, CA	Southwest	(6%)	4%	0%	8%	0%	7%	2%	3%	(5%)	(5%)	(2%)	(2%)
Phoenix, AZ (AZA)	Allegiant	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	13%	23%
Phoenix, AZ (PHX)	American	98%	18%	82%	12%	88%	14%	57%	15%	0%	17%	2%	19%
	Southwest	0%	2%	0%	1%	0%	0%	0%	(1%)	0%	(3%)	0%	(3%)

Boise Forward Looking Schedule

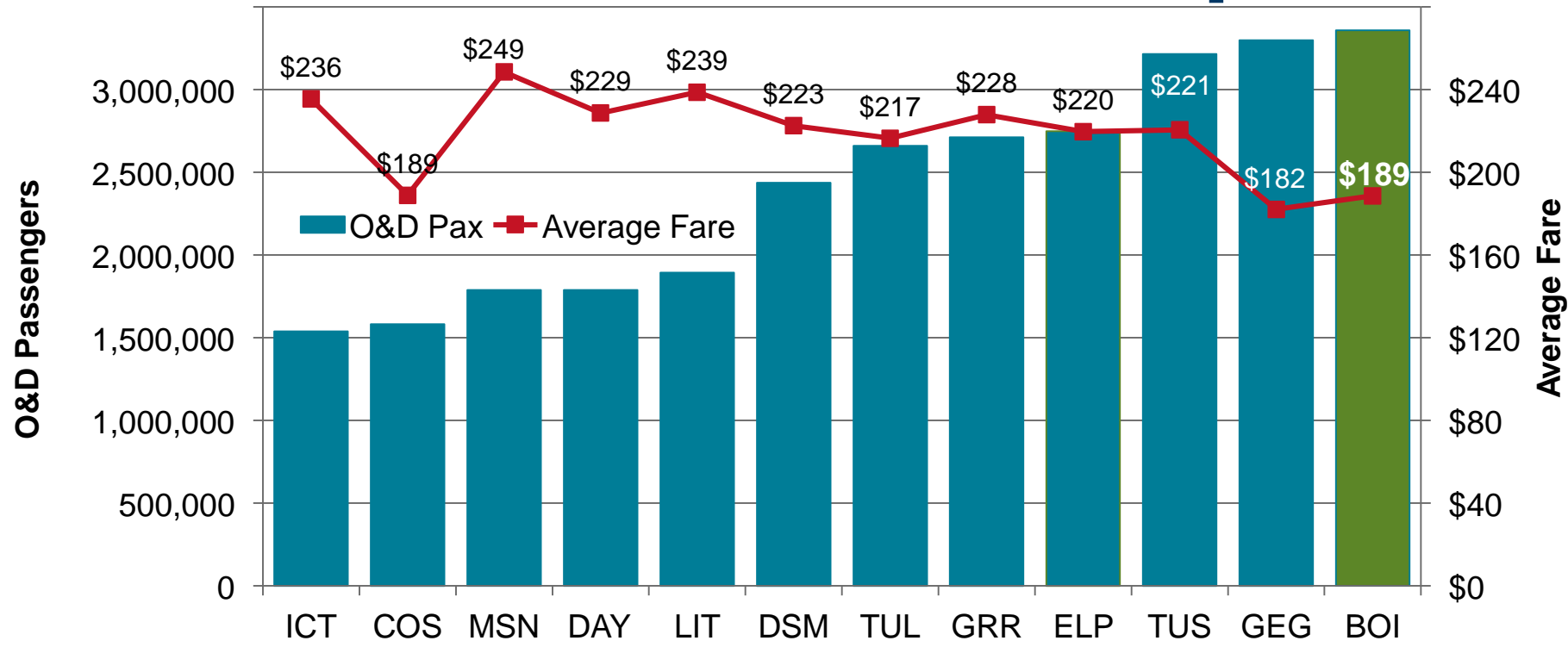
Destination	Airline	Year over Year Change %											
		May 2018		Jun 2018		Jul 2018		Aug 2018		Sep 2018		Oct 2018	
		Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats
Portland, OR	Alaska	1%	(1%)	2%	(1%)	3%	3%	15%	15%	5%	6%	1%	12%
Reno, NV	Alaska	(13%)	(13%)	(17%)	(17%)	(13%)	(13%)	(10%)	(10%)	(17%)	(17%)	(13%)	(13%)
Sacramento, CA	Alaska	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	7%	7%
	Southwest	15%	15%	3%	0%	0%	(3%)	0%	12%	0%	1%	13%	13%
Salt Lake City, UT	Alaska	3%	3%	0%	0%	0%	0%	(3%)	(3%)	(17%)	(17%)	(10%)	(10%)
	Delta	1%	8%	0%	10%	(3%)	5%	(1%)	4%	0%	14%	2%	17%
San Diego, CA	Alaska	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
	Southwest	288%	251%	11%	14%	0%	3%	0%	1%	0%	(1%)	0%	0%
San Francisco, CA	United	25%	9%	25%	51%	26%	64%	25%	70%	6%	45%	2%	33%
San Jose, CA	Alaska	0%	0%	0%	0%	0%	0%	3%	3%	3%	3%	3%	3%
	Southwest	675%	675%	650%	650%	520%	520%	675%	675%	650%	650%	100%	100%
Seattle, WA	Alaska	(3%)	23%	3%	23%	31%	47%	37%	53%	7%	36%	30%	49%
	Delta	1%	11%	1%	5%	0%	2%	(1%)	1%	(2%)	(0%)	1%	3%
Spokane, WA	Alaska	7%	7%	4%	4%	9%	9%	29%	29%	13%	13%	9%	9%
	Southwest	6%	6%	6%	6%	12%	12%	2%	2%	(4%)	(4%)	2%	2%
Total		11%	14%	12%	15%	12%	15%	12%	14%	2%	12%	6%	15%

Seats Per Capita Comparison



Boise consistently exceeds all comparison markets except Spokane in seats per capita.

Origination/Destination Passenger and Airfare Comparison



BOI continued to surpass Tucson and Spokane in O&D passengers for the year-ended 4Q 2017 and has the lowest fare among all compare markets with the exception of Spokane.

Year-Over-Year Comparisons

Airport	2018 MSA Population	YE 4Q 2017			YOY Change		
		# of Nonstop Destinations	O&D Pax	Seats	# of Nonstop Destinations	O&D Pax	Seats
Spokane, WA	561,542	16	3,297,809	2,055,355	4	8%	6%
Des Moines, IA	632,364	21	2,437,065	1,539,137	(1)	3%	4%
Wichita, KS	657,695	13	1,537,607	981,298	(1)	1%	0%
Madison, WI	664,639	13	1,787,528	1,156,546	2	5%	6%
Boise, ID	699,707	21	3,357,310	2,177,504	1	9%	6%
Colorado Springs, CO	716,366	17	1,581,904	974,055	5	24%	29%
Little Rock, AR	769,178	13	1,892,667	1,231,812	0	3%	1%
Dayton, OH	804,901	18	1,787,896	1,236,978	(1)	(9%)	(5%)
El Paso, TX	891,189	15	2,747,310	1,890,372	0	3%	4%
Tulsa, OK	1,000,438	19	2,659,301	1,844,855	(2)	3%	4%
Tucson, AZ	1,064,215	19	3,214,989	1,999,906	2	5%	0%
Grand Rapids, MI	1,064,672	24	2,711,413	1,694,429	0	6%	8%

BOI's seats have increased at the same or a faster rate than all other compare markets except COS and GRR; O&D passengers have increased faster than all other compare markets except COS.

Upcoming Events

Date	Event
May 5, 2018	American Lung Association Derby Day at Quail Hollow
May 7-11, 2018	TSA PreCheck Event
June 7, 2018	Next commission meeting