



September Commission Presentation

Director's Report

Rebecca Hupp A.A.E.
Boise Airport Director

SEPTEMBER 12, 2019

August Runway Closures

- **August 6: 10L/28R, 8:00am – 6:00pm**
Maintenance, painting, tech ops work
- **August 13-14: 10R/28L**
Public sewer line work, painting, survey work, mowing, misc. airfield work
- **August 28: 10R/28L, 6:00am - noon**
Maintenance, painting, tech ops work

UPCOMING CLOSURES

- **Sept. 10: 10L/28R, noon – 6:00pm**
Maintenance, painting



Triennial Disaster Exercise 2019

- 13 agencies participated with great collaboration during planning and execution
- Over 60 volunteers participated
- Airport and stakeholders identified constructive items to refine emergency plans



TSA Checkpoint Expansion

- A sixth lane was added to the security checkpoint at BOI
- TSA Precheck has moved to the west side of the checkpoint
- Known Crew Member has been re-routed through the bypass hallway during the peak morning hours



Alaska Airlines Adds Air Service

- Alaska announced they will begin twice-daily service to LAX
- Alaska will add an additional daily frequency to San Diego
 - From one daily departure to two
- Both changes will begin in March 2020



Scheduled Service to Lewiston Now Available

- Stout Flying Service Inc., based out of Lewiston, began twice-weekly service to Boise
- Scheduled service will operate on Monday and Friday



*Air Service
To Boise*
Twice A Week

Mondays • 7am departure
Fridays • 4pm departure

• 1 Hour Flight • Aero Commander 690 • Seats 5

Stout Flying Service
LEWISTON, IDAHO

Call for more information
208-743-8408
www.FlyStout.com

The advertisement features a background image of a woman in a white uniform serving a meal on a tray. In the background, a small white and red Aero Commander 690 aircraft is parked in front of a hangar. The text is overlaid on this image in various colors and fonts.

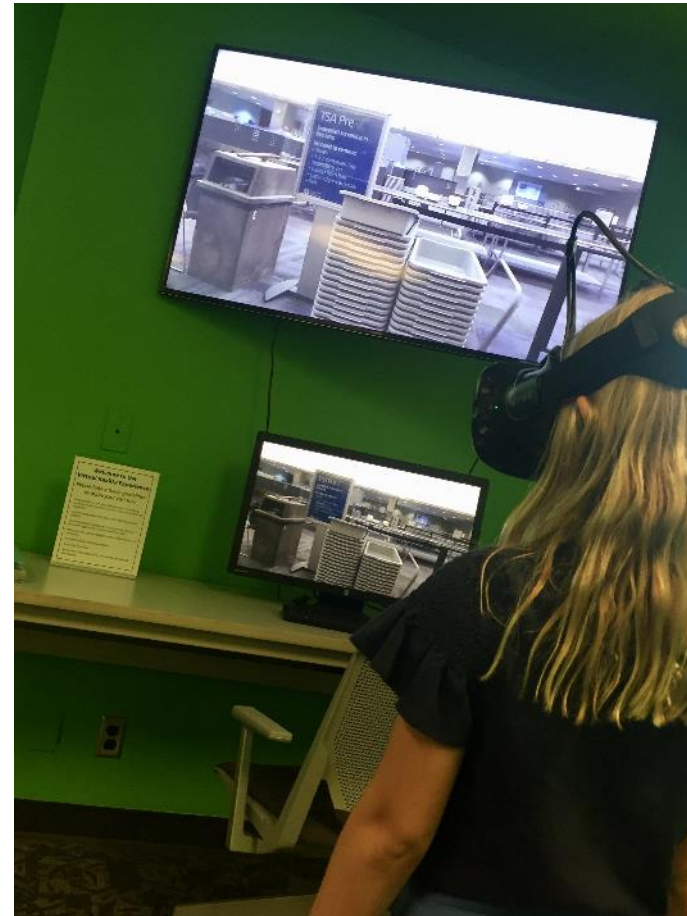
New Airport Amenity

- Airport added a vending machine with baby products
- Wild Hare is a locally owned company, this is their first vending machine
- Located next to the Mamava, across from Bardenay



Virtual Reality Airport Experience

- Aimed to help individuals with autism familiarize themselves with the airport environment
- Available for free:
 - Boise Public Library
 - Download with personal VR equipment
- The project was a partnership with the City of Boise and Boise State University



ITD Economic Impact Assessment

- The Idaho Transportation Department is conducting an Economic Impact Study for Idaho's commercial airports
- The draft report states unofficial annual economic impact numbers for BOI are:
 - Jobs – 18,760
 - Payroll – \$709 million
 - Economic Output – \$2.7 billion



Economic output is more than double the \$1.3 billion from the 2011 report

New Turbo Air Hangar

- Project is expected to be completed in October 2019
- Hangar will be approximately 30,000 Sq. Ft.
- Built with the ability to expand for additional office space



New Contracts and Leases

- Hoya Optical Labs of America
 - Leased office space at 2741 W. Airport Way
 - 2,855 Sq. Ft. space
 - Three year lease



Current Formal Bids

- Construction of ITD Aeronautics Hangar & Office
 - Status: Awarded to The Ewing Company on 9/10/2019
- Rehab and expansion of remote de-ice aprons
 - Status: Awarded to Sunroc Corporation on 8/20/2019
- Taxilane Sierra Extension
 - Status: Status: Awarded to Sunroc Corporation on 9/10/2019
- Air Carrier Apron Pavement Rehabilitation
 - Status: Awarded to McAlvain Construction on 7/16/2019

General Aviation Town Hall Meeting

- Over 25 patrons attended
- Discussions were positive
- Format allowed for in-depth one-on-one interactions
- Timing seemed to work well with GA community



Passenger Recognition

- Director Hupp had the opportunity to meet with Maryalice Ford, 102, a former Women Airforce Service Pilot (WASP) during WWII
- Maryalice's trip was a special one, with American Airlines' staff letting her in the cockpit and recognizing her over the PA

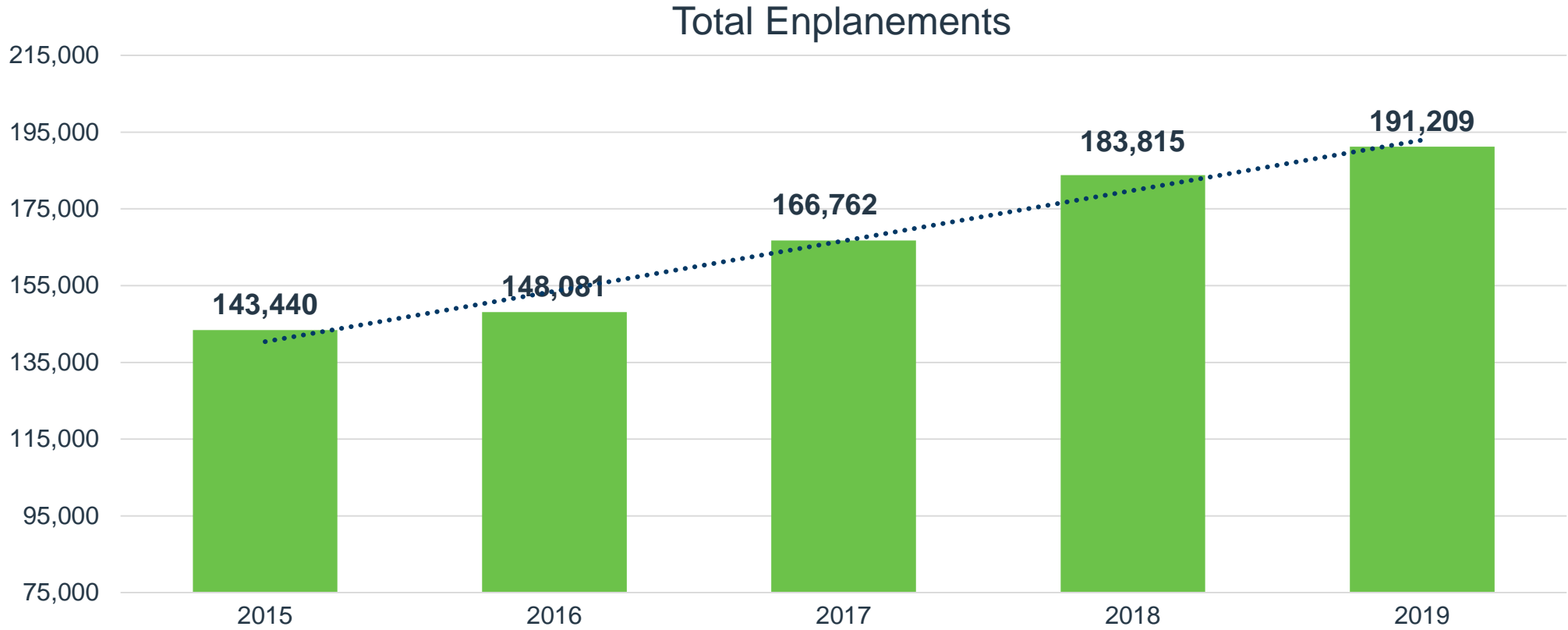


Top 10 Operating Revenue Description	FY 2019	FY 2018	\$ Change	% Change
Parking Lot	\$ 9,947,832	\$ 9,313,054	\$ 634,779	7%
Rental Car Concession	\$ 4,182,745	\$ 3,779,293	\$ 403,452	11%
Industrial Land Rent	\$ 3,083,158	\$ 3,006,880	\$ 76,279	3%
Terminal Rent – Airlines	\$ 2,972,783	\$ 2,932,263	\$ 40,520	1%
Signatory Airline Landing Fees	\$ 2,772,455	\$ 2,559,371	\$ 213,084	8%
Terminal Concession – Food/Beverage	\$ 1,118,733	\$ 985,032	\$ 133,701	14%
Terminal Concession – Retail	\$ 908,483	\$ 842,844	\$ 65,639	8%
Landing/Freight	\$ 514,702	\$ 499,260	\$ 15,442	3%
Terminal Rent – Non Airlines	\$ 496,094	\$ 480,023	\$ 16,071	3%
Employee Parking Permits	\$ 475,737	\$ 387,437	\$ 88,301	23%
Total Top 10 Operating Revenue	\$ 26,472,721	\$ 24,785,456	\$ 1,687,266	7%
Other Operating Revenue	\$ 2,484,872	\$ 2,481,759	\$ 3,113	0%
Total Operating Revenue	\$ 28,957,593	\$ 27,267,215	\$ 1,690,378	6%

Top 10 Operating Expenses Description	FY 2019	FY 2018	\$ Change	% Change
Personnel	\$ 6,235,544	\$ 6,120,853	\$ 114,691	2%
Fire Service	\$ 2,309,143	\$ 2,309,143	\$ 0	0%
Policing Service	\$ 2,194,083	\$ 2,146,845	\$ 47,238	2%
Parking Management	\$ 1,253,116	\$ 1,093,698	\$ 159,418	15%
Indirect Cost Reimbursement	\$ 1,142,260	\$ 1,107,937	\$ 34,323	3%
Power	\$ 671,943	\$ 654,496	\$ 17,448	3%
R/M – Structural/Electrical/Plumbing	\$ 606,627	\$ 464,521	\$ 142,106	31%
R/M – Fleet Management	\$ 361,310	\$ 333,150	\$ 28,159	8%
Management/Strategic Planning	\$ 283,214	\$ 330,986	\$ (47,772)	-14%
Chemicals	\$ 273,555	\$ 547,905	\$ (274,350)	-50%
Total Top 10 Operating Expenses	\$ 15,330,795	\$ 15,109,534	\$ 221,261	1%
Other Operating Expense	\$ 3,275,108	\$ 3,740,621	\$ (465,513)	-12%
Total Operating Expense	\$ 18,605,903	\$ 18,850,155	\$ (244,252)	-1%

July Enplanements

Up 4% July 2019 over July 2018

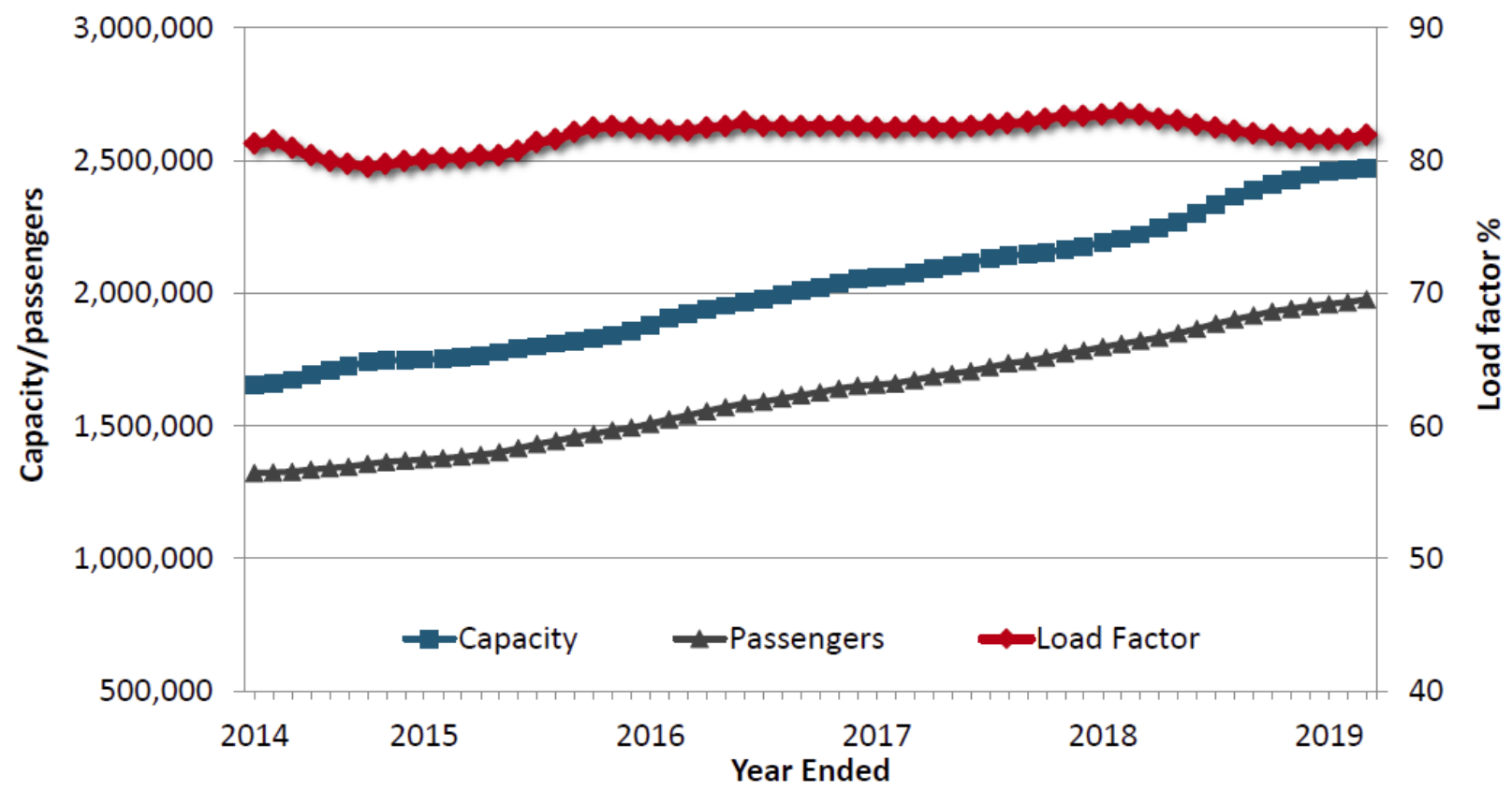


2019 Total Passengers

Up 6% over 2018



Boise Traffic/Capacity Trends



Year end March 2019 capacity was up 11%, while passengers were up 9%, leading to 2% point decline in the average load factor

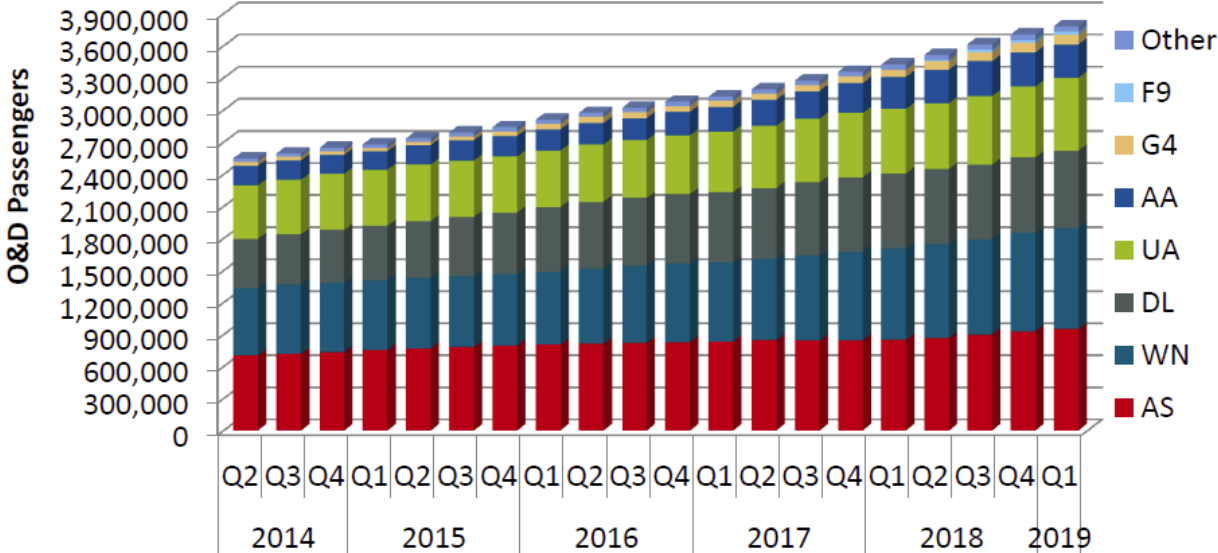
Top Origination/Destination Markets

Rank	Destination	O&D Pax	O&D Revenue	Average Fare (\$)	Yield (¢)	% Change Since Q1 2018			
						Pax	Rev	Fare	Yield
1	Seattle, WA	89,063	8,032,872	90	23	23	(5)	(22)	(22)
2	Portland, OR	54,533	6,357,317	117	34	7	5	(2)	(2)
3	Phoenix, AZ (PHX)	42,367	5,820,980	137	19	(1)	5	6	6
4	Los Angeles, CA	40,270	5,156,149	128	19	7	16	9	9
5	Las Vegas, NV	40,163	4,703,133	117	23	10	16	5	5
6	San Diego, CA	36,672	4,047,884	110	15	13	15	2	2
7	Spokane, WA	36,228	2,983,546	82	29	2	11	8	8
8	Denver, CO	32,570	4,774,120	147	23	(3)	6	9	9
9	Sacramento, CA	27,408	2,661,368	97	22	5	13	7	7
10	Salt Lake City, UT	25,175	3,548,218	141	48	20	(2)	(19)	(19)
11	San Jose, CA	19,364	2,324,123	120	23	51	34	(12)	(12)
12	San Francisco, CA	18,288	3,351,620	183	35	2	5	3	3
13	Oakland, CA	17,110	2,365,324	138	27	5	4	(0)	(0)
14	Orange County, CA	15,695	2,221,496	142	21	13	14	1	1
15	Dallas, TX (DFW)	12,776	3,328,021	261	20	20	37	14	14
16	Orlando, FL (MCO)	12,088	2,702,055	224	10	10	19	8	8
17	Chicago, IL (ORD)	11,283	3,099,434	275	19	6	13	7	7
18	Minneapolis, MN	9,725	2,416,766	249	22	(2)	2	3	3
19	Ontario, CA	9,084	1,339,331	147	22	7	17	10	10
20	Honolulu, HI	8,657	2,248,708	260	9	31	11	(16)	(16)
Total/Average		880,389	158,097,084	180	16	9	7	(2)	(2)

The top 10 markets were identical to Q1 2018, with some shifting among rankings

Boise Airline Market Share

Airline shares remained steady from the YE Q4 2018 to the YE Q1 2019



Year	Quarter	Airline Market Share							
		AS	WN	DL	UA	AA	G4	F9	Other
2017	Q2	26%	24%	21%	18%	8%	2%	0%	1%
	Q3	26%	24%	21%	18%	8%	2%	0%	1%
	Q4	25%	25%	21%	18%	8%	2%	0%	1%
2018	Q1	25%	25%	20%	18%	9%	2%	0%	1%
	Q2	25%	25%	20%	18%	9%	2%	0%	1%
	Q3	25%	25%	19%	18%	9%	2%	1%	1%
	Q4	25%	25%	19%	18%	9%	2%	1%	1%
2019	Q1	25%	25%	19%	18%	9%	2%	1%	1%

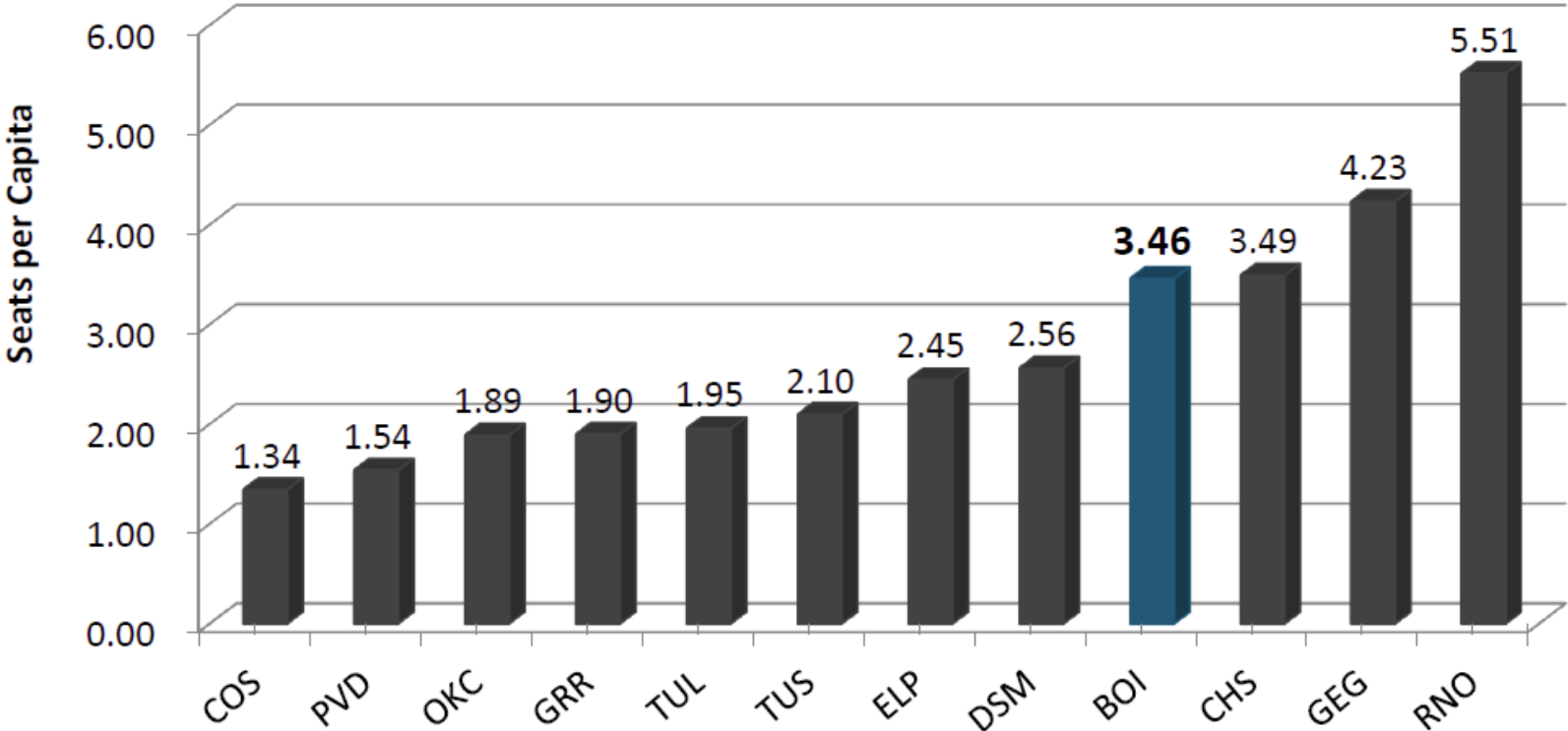
Boise Forward Looking Schedule

Destination	Airline	Year over Year Change %											
		Aug 2019		Sep 2019		Oct 2019		Nov 2019		Dec 2019		Jan 2020	
		Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats
Chicago, IL (MDW)	Southwest	(67%)	(67%)	(20%)	(20%)								
Chicago, IL (ORD)	American	0%	(12%)	0%	(7%)	0%	(7%)	900%	975%	138%	138%	20%	20%
	United	2%	3%	8%	14%	3%	3%	5%	12%	19%	19%	6%	6%
Dallas, TX (DAL)	Southwest	0%	0%										
Dallas, TX (DFW)	American	22%	22%	153%	33%	152%	20%	197%	41%	76%	(17%)	39%	18%
Denver, CO	Frontier	(38%)	(37%)	(38%)	(36%)	(31%)	(28%)	(33%)	(31%)				
	Southwest	(3%)	13%	2%	6%	(2%)	5%	0%	1%	0%	0%	(84%)	(85%)
	United	(5%)	(1%)	(7%)	(1%)	4%	9%	4%	(5%)	15%	10%	2%	12%
Houston, TX (IAH)	United	0%	0%	0%	0%	0%	4%	0%	0%	0%	0%	0%	0%
Las Vegas, NV	Allegiant	0%	7%	0%	0%	13%	2%	(18%)	(20%)	22%	22%	0%	0%
	Southwest	2%	0%	0%	0%	0%	0%	0%	(1%)	0%	(4%)	(84%)	(85%)
Lewiston, ID	Alaska	(100%)	(100%)										
Los Angeles, CA	Allegiant	22%	31%	0%	0%	13%	13%	(9%)	(9%)	0%	0%	13%	13%
	Delta	84%	84%	67%	67%	71%	71%	55%	55%	84%	82%	84%	83%
	United	97%	97%	97%	98%	15%	14%	2%	21%	10%	24%	(1%)	24%
Minneapolis, MN	Delta	(1%)	8%	(7%)	2%	(2%)	9%	2%	25%	2%	10%	6%	23%
Oakland, CA	Southwest	0%	(0%)	2%	3%	2%	5%	(14%)	(18%)	(17%)	(22%)	(84%)	(84%)
Phoenix, AZ (AZA)	Allegiant	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(44%)	(42%)	0%	5%	13%	18%
Phoenix, AZ (PHX)	American	(43%)	(16%)	(13%)	(13%)	(3%)	(3%)	(5%)	(6%)	0%	(6%)	0%	(8%)
	Southwest	0%	0%	0%	1%	0%	16%	0%	(3%)	10%	12%	(84%)	(84%)

Boise Forward Looking Schedule

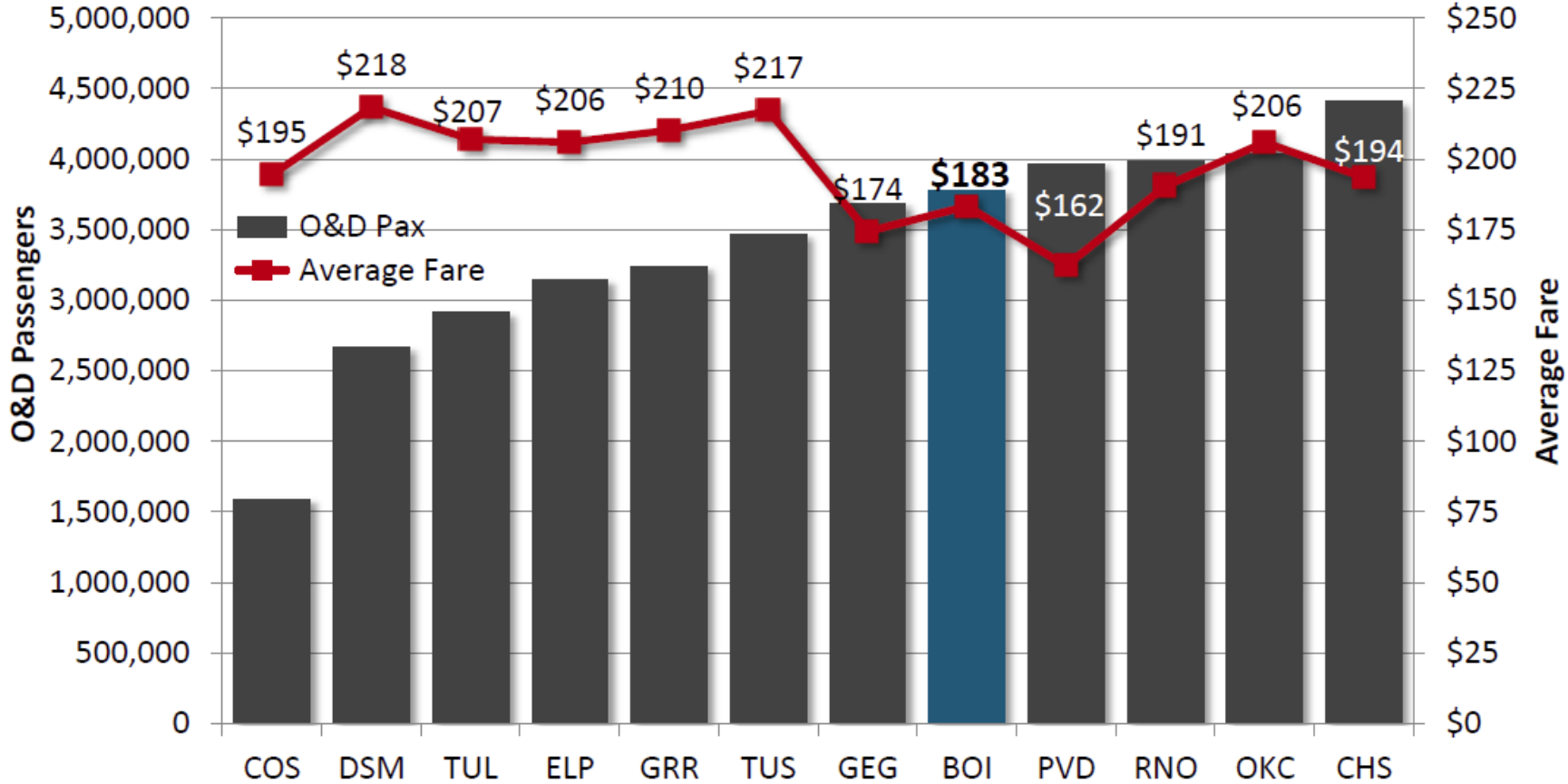
Destination	Airline	Year over Year Change %											
		Aug 2019		Sep 2019		Oct 2019		Nov 2019		Dec 2019		Jan 2020	
		Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats
Portland, OR	Alaska	10%	10%	6%	6%	12%	12%	11%	11%	11%	11%	15%	15%
Reno, NV	Alaska	15%	15%	25%	25%	19%	19%	(7%)	(7%)	(4%)	(4%)	(7%)	(7%)
Sacramento, CA	Alaska	0%	0%	3%	3%	3%	3%	(3%)	(3%)	0%	0%	0%	0%
	Southwest	0%	(12%)	0%	0%	(16%)	(17%)	(8%)	(8%)	2%	2%	(85%)	(85%)
Salt Lake City, UT	Alaska	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)
	Delta	1%	9%	1%	9%	1%	8%	(2%)	(2%)	1%	(0%)	3%	7%
San Diego, CA	Alaska	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
	Southwest	0%	(1%)	0%	1%	(16%)	(16%)	(3%)	(3%)	10%	10%	(84%)	(84%)
San Francisco, CA	United	16%	3%	(1%)	(22%)	2%	(16%)	(1%)	(13%)	19%	3%	6%	(11%)
San Jose, CA	Alaska	0%	0%	0%	0%	0%	0%	3%	3%	11%	11%	0%	0%
	Southwest	74%	76%	70%	73%	3%	(10%)	60%	56%	48%	45%	(74%)	(74%)
Seattle, WA	Alaska	21%	10%	31%	23%	38%	15%	34%	34%	34%	43%	25%	36%
	Delta	3%	3%	34%	34%	34%	34%	25%	24%	30%	25%	35%	35%
Spokane, WA	Alaska	(1%)	(1%)	3%	3%	(1%)	(1%)	1%	1%	0%	0%	2%	2%
	Southwest	(2%)	(2%)	(39%)	(39%)	(41%)	(41%)	2%	8%	0%	2%	(85%)	(84%)
Total		4%	4%	10%	5%	9%	3%	11%	7%	14%	9%	(5%)	(13%)

Seats Per Capita Comparison



BOI improved from 3.43 to 3.46 seats per capita from YE Q4 2018 to YE Q1 2019

Origination/Destination Passenger and Airfare Comparison



BOI has the lowest fare among all compare markets with the exception of Spokane and Providence

Year-Over-Year Comparisons

Airport	2018 MSA Population	YE Q1 2019			YOY Change		
		# of Nonstop Destinations	O&D Pax	Seats	# of Nonstop Destinations	O&D Pax	Seats
Reno, NV	469,695	24	3,987,976	2,590,289	1	5.7%	2.2%
Spokane, WA	565,178	17	3,685,148	2,391,972	1	9.8%	12.9%
Des Moines, IA	647,250	23	2,664,720	1,657,708	2	8.6%	8.8%
Boise, ID	713,623	21	3,781,050	2,469,235	0	10.4%	11.2%
Colorado Springs, CO	727,328	15	1,589,693	976,615	(2)	(2.6%)	(3.3%)
Charleston, SC	788,578	30	4,407,854	2,754,205	7	15.3%	17.6%
El Paso, TX	864,722	17	3,142,273	2,114,652	2	12.9%	11.3%
Tulsa, OK	1,001,296	25	2,911,274	1,956,947	6	8.3%	5.9%
Tucson, AZ	1,038,399	22	3,462,252	2,176,089	1	6.3%	7.7%
Grand Rapids, MI	1,063,958	26	3,234,027	2,019,112	2	14.8%	15.6%
Oklahoma City, OK	1,401,012	30	4,040,976	2,647,018	6	9.5%	7.1%
Providence, RI	1,629,888	31	3,969,405	2,506,582	(1)	3.2%	2.6%

Boise had the fifth highest percentage increase in seats and the fourth highest percentage increase in O&D passengers among compare markets

Upcoming Events

Date	Event
September 18, 2019	Mayor Bieter's State of the City Address
October 4, 2019	Next Commission Meeting
October 10, 2018	Boise Metro Chamber's Annual Gala