



October Commission Presentation

Director's Report

Rebecca Hupp A.A.E.
Boise Airport Director

OCTOBER 3, 2019

September Runway Closures

- **September 10: 10L/28R, Noon – 6:00pm**
Maintenance
- **September 25: 10R/28L 8:00am – 5:00pm**
Maintenance



Airfield Construction Projects

- Seal coat of Taxiway Juliet completed in late September
- Rehabilitation and expansion of west de-ice apron
 - Scheduled completion in October
- Rehabilitation of FedEx cargo ramp
 - Scheduled to start and be completed in October



Surface Movement Guidance Control System (SMGCS) Inspection

- The FAA conducted an annual SMGCS inspection on September 26
- Boise Airport successfully passed inspection
- Zero discrepancies found



Southwest Airlines Adds Air Service

- Beginning in March 2020 Southwest will increase capacity to several existing markets
 - Denver, additional frequency Mon. – Fri. (3 daily flights)
 - San Jose, additional frequency Mon. – Fri. (2 daily flights)
 - Phoenix, additional frequency Sat. & Sun. (2 daily flights)



Denver and Spokane will see a reduction of frequency on Sunday only (1 daily flight)

New Lost and Found Solution

- Boise Airport implemented a new lost and found solution
- Allows passengers to file a claim online
- Provides regular email updates
- More efficient solution, requiring less staff time



Star Card/REAL ID Press Conference

- Held October 1, 2019
 - One year from implementation date
- Speakers included:
 - Idaho Governor, Brad Little
 - TSA Spokesperson, Lorie Dankers
 - Idaho DMV Administrator, Alberto Gonzalez



Touch-A-Truck Event

September 28, 2019

- Boise Airport participated in the free Touch-A-Truck event at Boise State
- Children were able to explore the airport's Friction Vehicle, Operations Truck, and see the large "X" for closed runways
- Discussions with parents included airport expansion plans and air service



Employee Recognition

- *“A man by the name of Hariz, at the BOI airport did a fantastic job helping travelers on Sunday, Sept 15. Hariz was engaging and asked the travelers about their flight. He was working very hard physically as well as **having a kind and respectful conversation** with those he was helping.”*



National Custodian Appreciation Day

October 2, 2019

- The airport celebrated our hard-working custodial staff
- Held a barbecue with games and prizes
- Often a thankless job, but our custodians play a large role in what makes the airport's passenger experience top notch



New Contracts and Leases

- Kopper Kitchen: Lease was assigned to new owner
 - ~6,300 SqFt space
 - Lease expires 12/31/2030
- Alaska Airlines added 513 SqFt of terminal lease space
- American Airlines adding 418 SqFt of office space and 330 SqFt of airside lease space

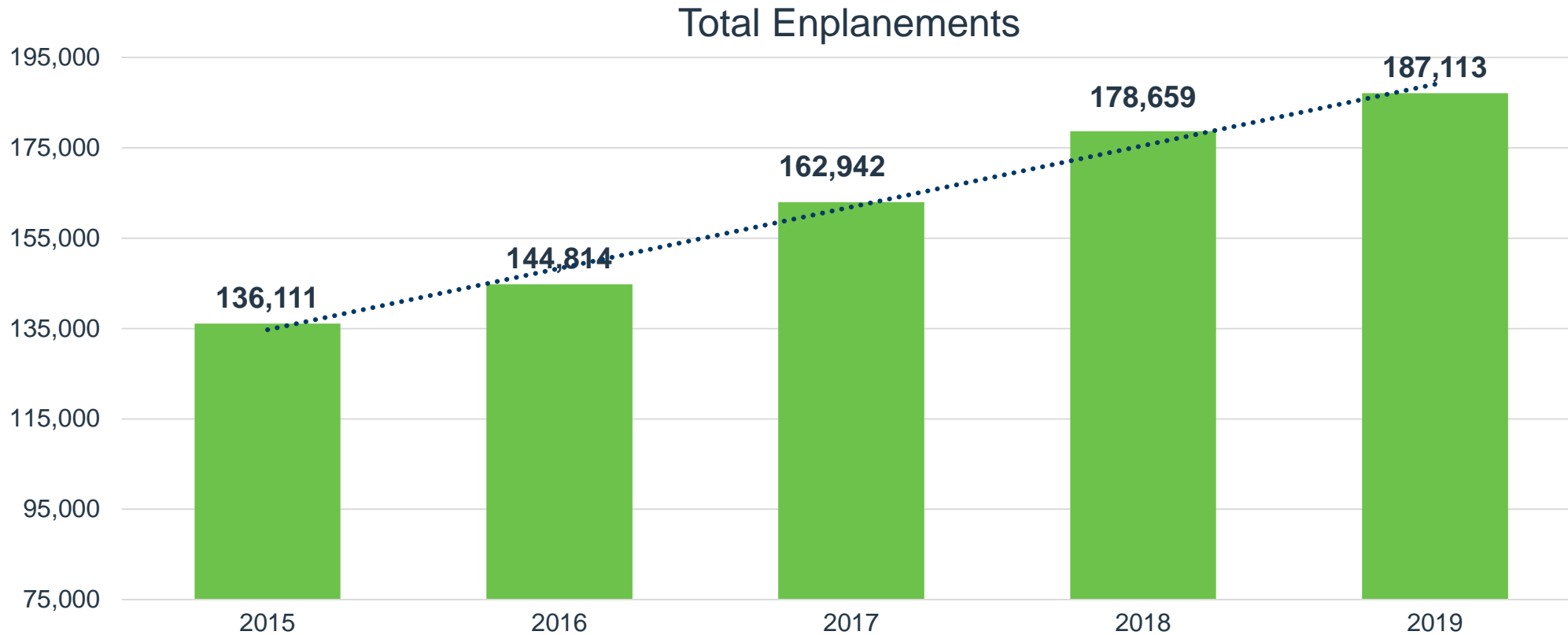


Top 10 Operating Revenue Description	FY 2019	FY 2018	\$ Change	% Change
Parking Lot	\$ 10,950,706	\$ 10,279,373	\$ 671,333	7%
Rental Car Concession	\$ 4,835,282	\$ 4,404,626	\$ 430,656	10%
Industrial Land Rent	\$ 3,393,547	\$ 3,317,240	\$ 76,307	2%
Terminal Rent – Airlines	\$ 3,275,299	\$ 3,238,681	\$ 36,618	1%
Signatory Airline Landing Fees	\$ 3,095,609	\$ 2,890,276	\$ 205,333	7%
Terminal Concession – Food/Beverage	\$ 1,251,513	\$ 1,103,499	\$ 148,014	13%
Terminal Concession – Retail	\$ 1,035,609	\$ 1,006,744	\$ 28,865	3%
Terminal Rent – Non Airlines	\$ 548,872	\$ 531,633	\$ 17,239	3%
Landing/Freight	\$ 541,426	\$ 547,079	\$ (5,653)	-1%
Employee Parking Permits	\$ 511,367	\$ 419,197	\$ 92,170	22%
Total Top 10 Operating Revenue	\$ 29,439,230	\$ 27,738,348	\$ 1,700,882	6%
Other Operating Revenue	\$ 2,709,774	\$ 2,682,982	\$ 26,792	1%
Total Operating Revenue	\$ 32,149,004	\$ 30,421,330	\$ 1,727,674	6%

Top 10 Operating Expenses Description	FY 2019	FY 2018	\$ Change	% Change
Personnel	\$ 6,951,779	\$ 6,620,474	\$ 331,305	5%
Fire Service	\$ 2,568,990	\$ 2,540,057	\$ 28,933	1%
Policing Service	\$ 2,509,934	\$ 2,361,530	\$ 148,404	6%
Indirect Cost Reimbursement	\$ 1,290,805	\$ 1,226,743	\$ 64,062	5%
Parking Management	\$ 1,241,199	\$ 1,185,769	\$ 55,430	5%
Power	\$ 754,102	\$ 745,010	\$ 9,092	1%
R/M – Structural/Electrical/Plumbing	\$ 708,117	\$ 589,676	\$ 118,441	20%
R/M – Fleet Management	\$ 404,602	\$ 361,419	\$ 43,183	12%
R/M – Terminal	\$ 297,332	\$ 334,364	\$ (37,031)	-11%
Credit Card Fees	\$ 296,878	\$ 278,236	\$ 18,642	7%
Total Top 10 Operating Expenses	\$ 17,023,739	\$ 16,243,278	\$ 780,461	5%
Other Operating Expense	\$ 3,680,135	\$ 4,010,202	\$ (330,067)	-8%
Total Operating Expense	\$ 20,703,874	\$ 20,253,480	\$ 450,394	2%

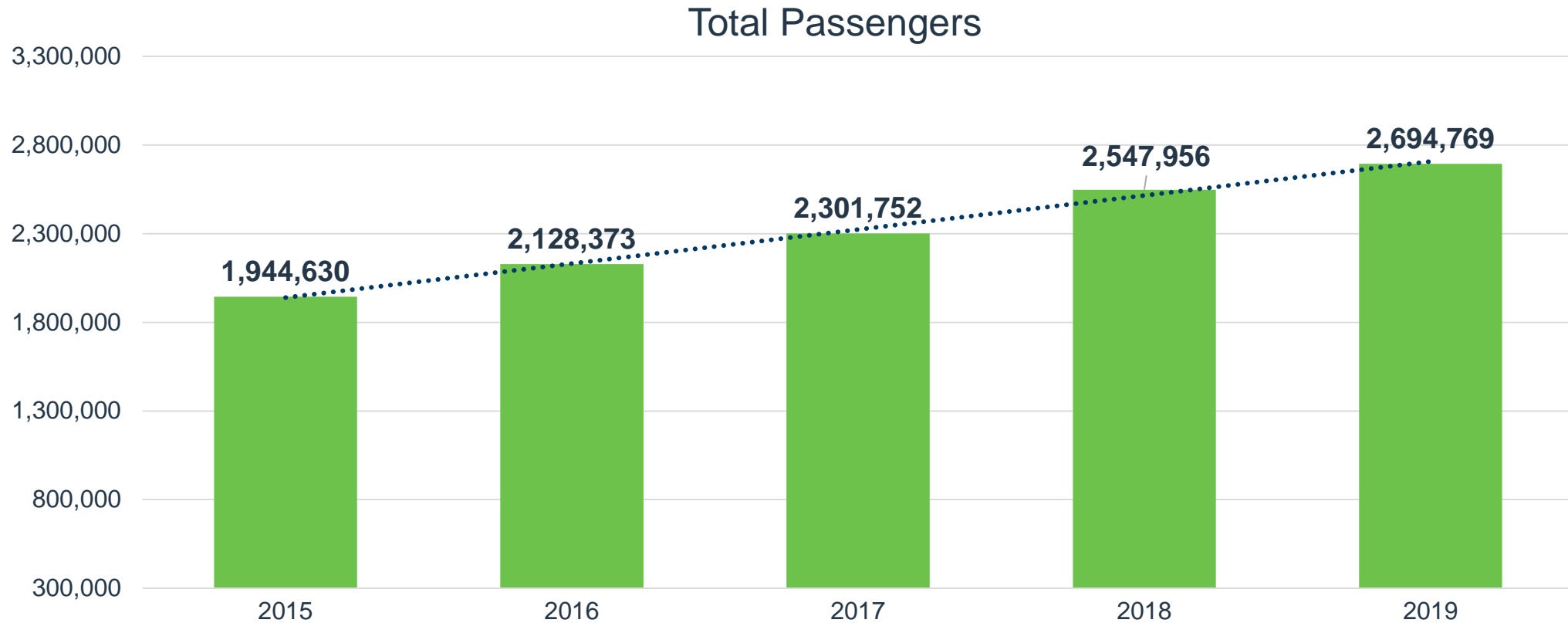
August Enplanements

Up 5% August 2019 over August 2018



2019 Total Passengers

Up 6% over 2018



Upcoming Events

Date	Event
October 10, 2018	Boise Metro Chamber's Annual Gala
November 7, 2019	Next Commission Meeting



Boise Airport Goals and Workplan

Rebecca Hupp, A.A.E.
City of Boise, Airport Director

OCTOBER 2019

MAKING BOISE THE MOST LIVABLE CITY IN THE COUNTRY



Boise Airport Goals

- *Make Boise the most livable city in the country* by providing the aviation infrastructure that attracts the services desired by the community
- Maximize the airport's role as an economic generator
- Be a strong community partner



2019 Air Service Year in Review

Air Service Changes

Destination	Airline	Schedule
Los Angeles	Delta	Adds 1 daily flight
Seattle	Delta	Adds 2 daily flights
Seattle	Alaska	Adds 2 daily flights
Lewiston	Stout Flying Services	Begins 2 flights weekly
Salt Lake City	Alaska	Route discontinued



2019 Assessments and Exercises

- Organizational Assessment
- Air Service Market Assessment
- Triennial Disaster Exercise
- Unexpected Test: Federal Government Shutdown



2019 Highlights: Landside Improvements

- Added an additional lane to the TSA checkpoint
- New emergency phone system
- Administration lobby remodel
- Purchased two new shuttles, updated graphics on all shuttles



2019 Highlights: Airside Improvements

- ARFF Station remodel and expansion
- Relocate city T-Hangars
- Turbo Air building new 30,000 SqFt hangar, completion date this fall



2019 Highlights: Passenger Experience

- Added wayfinding signage at arrival curbs, numbered pillars
- Online appointment scheduling for credentialing office
- Parking reservation system
- Economy Lot shuttle tracking app



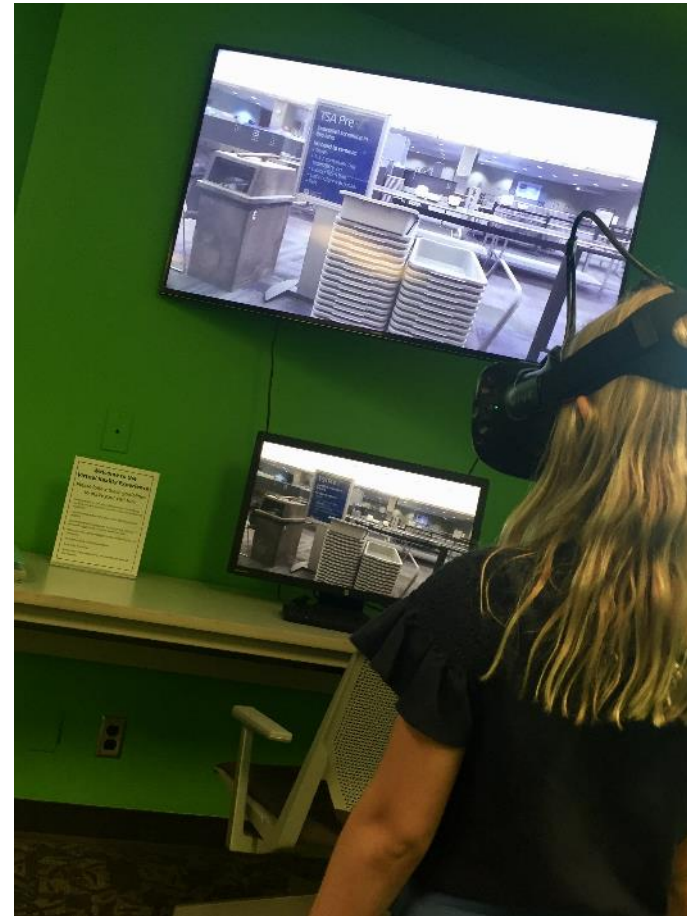
2019 National Recognition

- Airport of the Year
Airline Pilots Association
- Best Airports in America (#10)
Money.com
- Most Relaxing Airports (#2)
TravelChannel.com
- Best Airports with On-Time Performance (#2)
InsureMyTrip.com

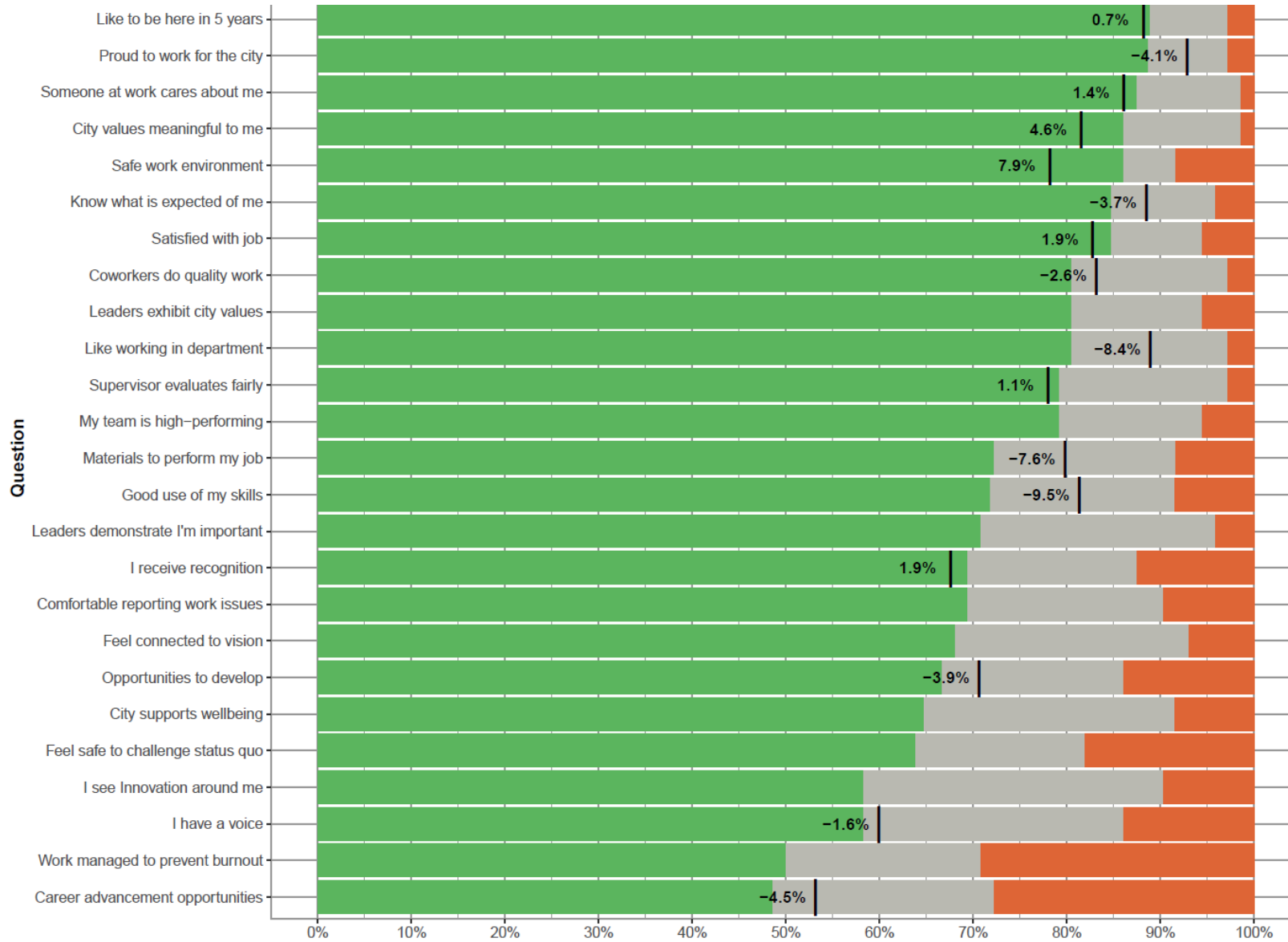


Innovation: Airport VR Experience

- Aimed to help individuals with autism familiarize themselves with the airport environment
- Available for free:
 - Boise Public Library
 - Download with personal VR equipment
- The project was a partnership with the City of Boise and Boise State University



2019 Highlights Employee Culture Initiative

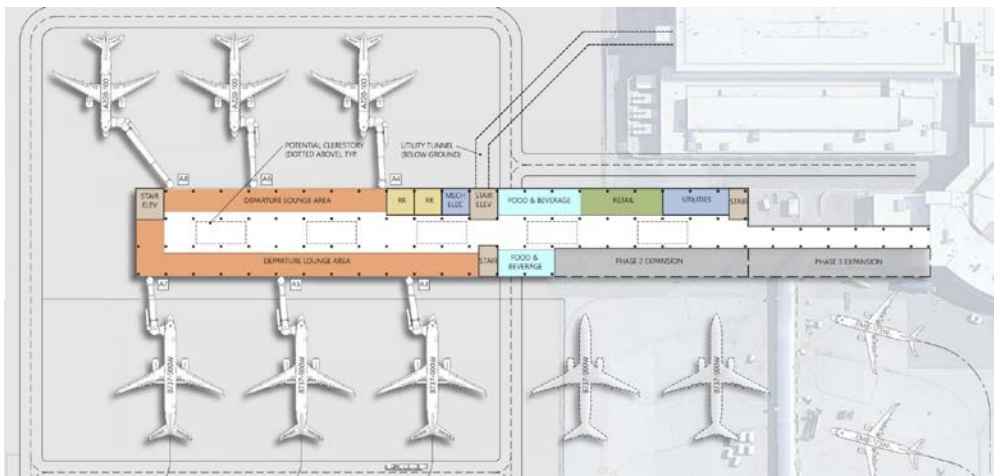
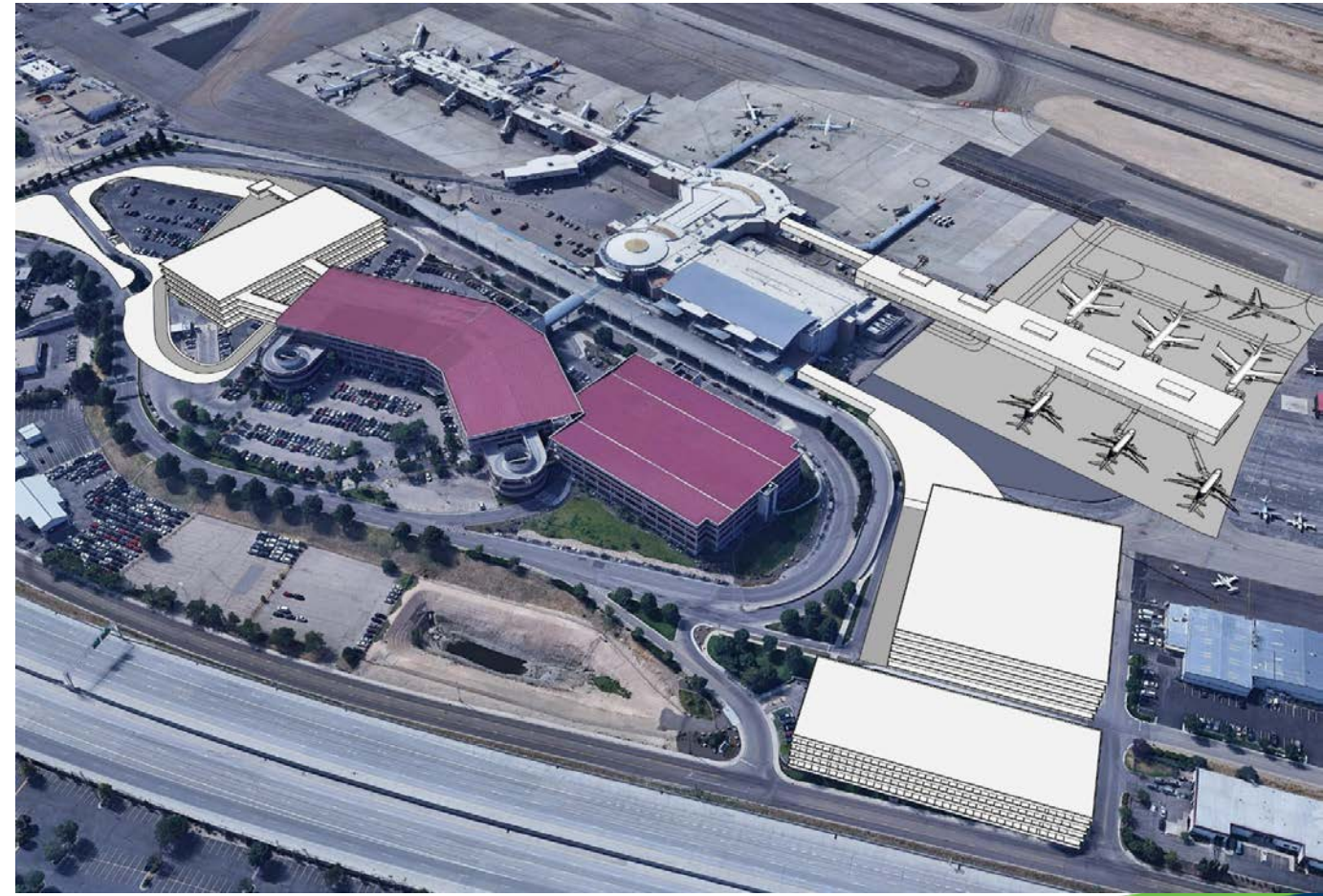
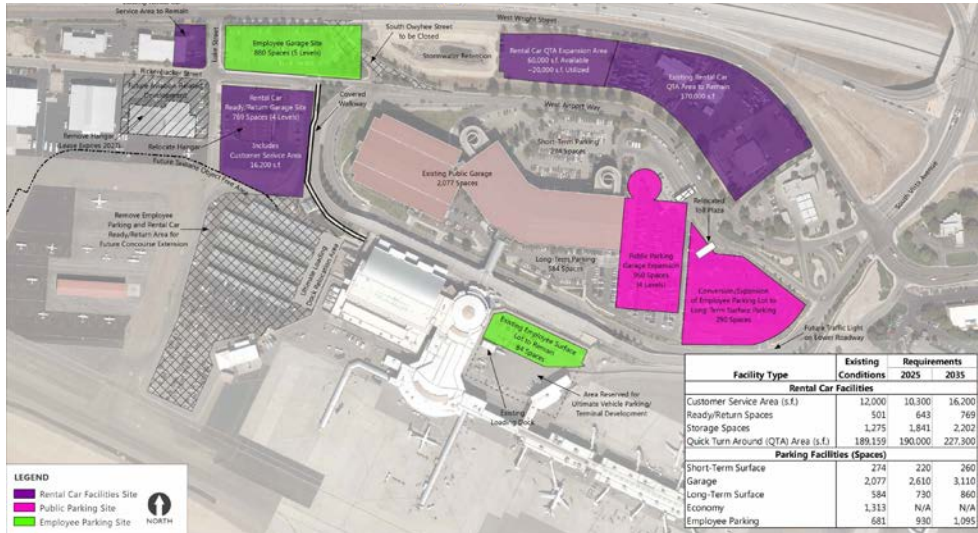


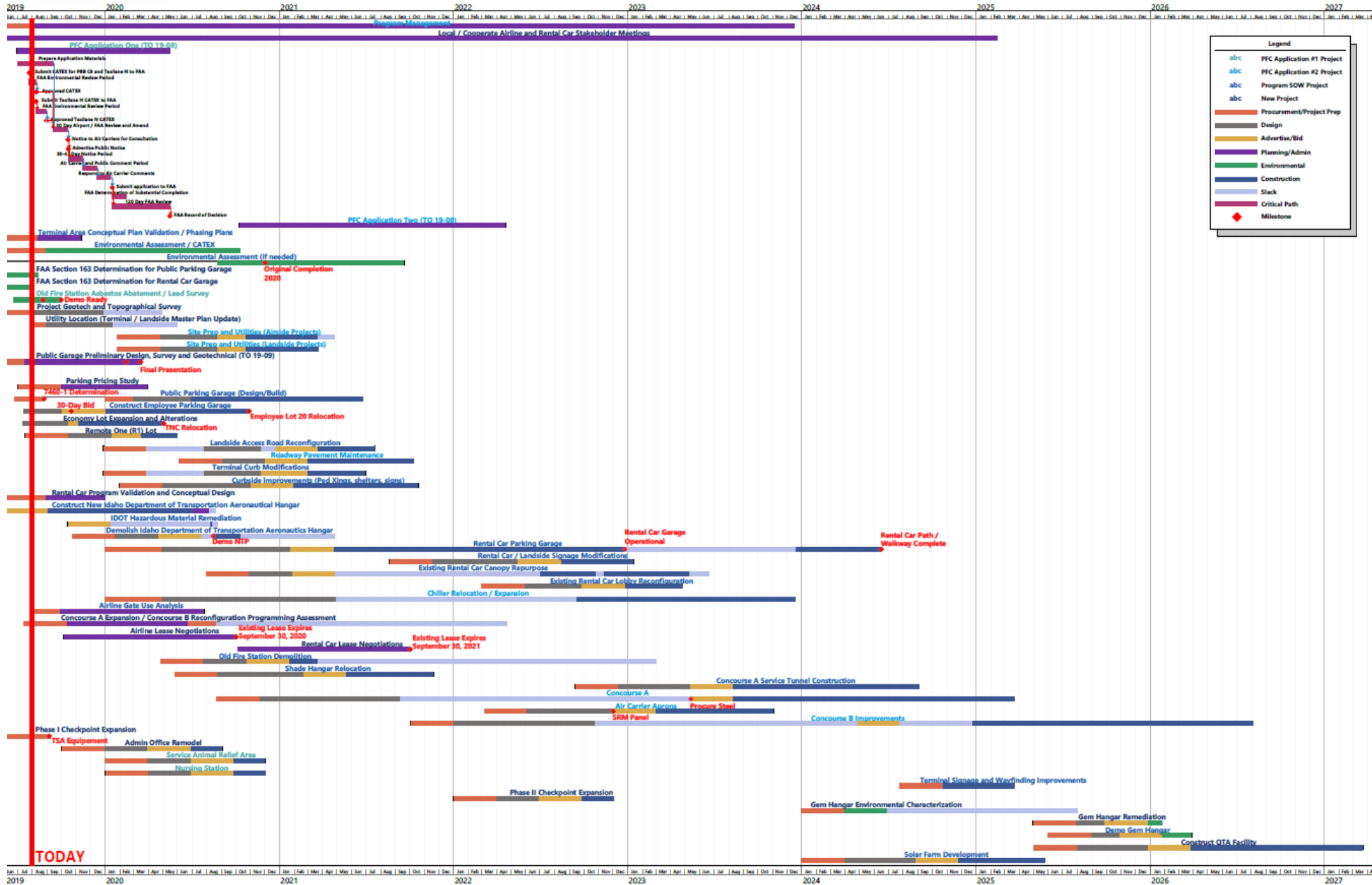
Airport Expansion Projects Communication

- BOI Upgrade campaign was created as a way to talk about all projects
- Consistent communication is ensured with talking points and presentation
- Presented to many groups in the community about the airport expansion



Refining Capital Projects





Boise is the 13th Fastest Growing Metro Area in the Country

Rank	Metropolitan Statistical Area	2016 Estimate	2010 Census	% Change
1	Austin-Round Rock, TX	2,056,405	1,716,289	19.82%
2	Cape Coral-Fort Myers, FL	722,336	618,754	16.74%
3	Raleigh, NC	1,302,946	1,130,490	15.25%
4	Charleston-North Charleston, SC	761,155	664,607	14.53%
5	Provo-Orem, UT	603,309	526,810	14.52%
6	Houston-The Woodlands-Sugar Land, TX	6,772,470	5,920,416	14.39%
7	Orlando-Kissimmee-Sanford, FL	2,441,257	2,134,411	14.38%
8	San Antonio-New Braunfels, TX	2,429,609	2,142,508	13.40%
9	Fayetteville-Springdale-Rogers, AR-MO	525,032	463,204	13.35%
10	Dallas-Fort Worth-Arlington, TX	7,233,323	6,426,214	12.56%
11	North Port-Sarasota-Bradenton, FL	788,457	702,281	12.27%
12	Denver-Aurora-Lakewood, CO	2,853,077	2,543,482	12.17%
13	Boise, ID	691,423	616,561	12.14%

Source: US Census Bureau, 2016 Population Estimates

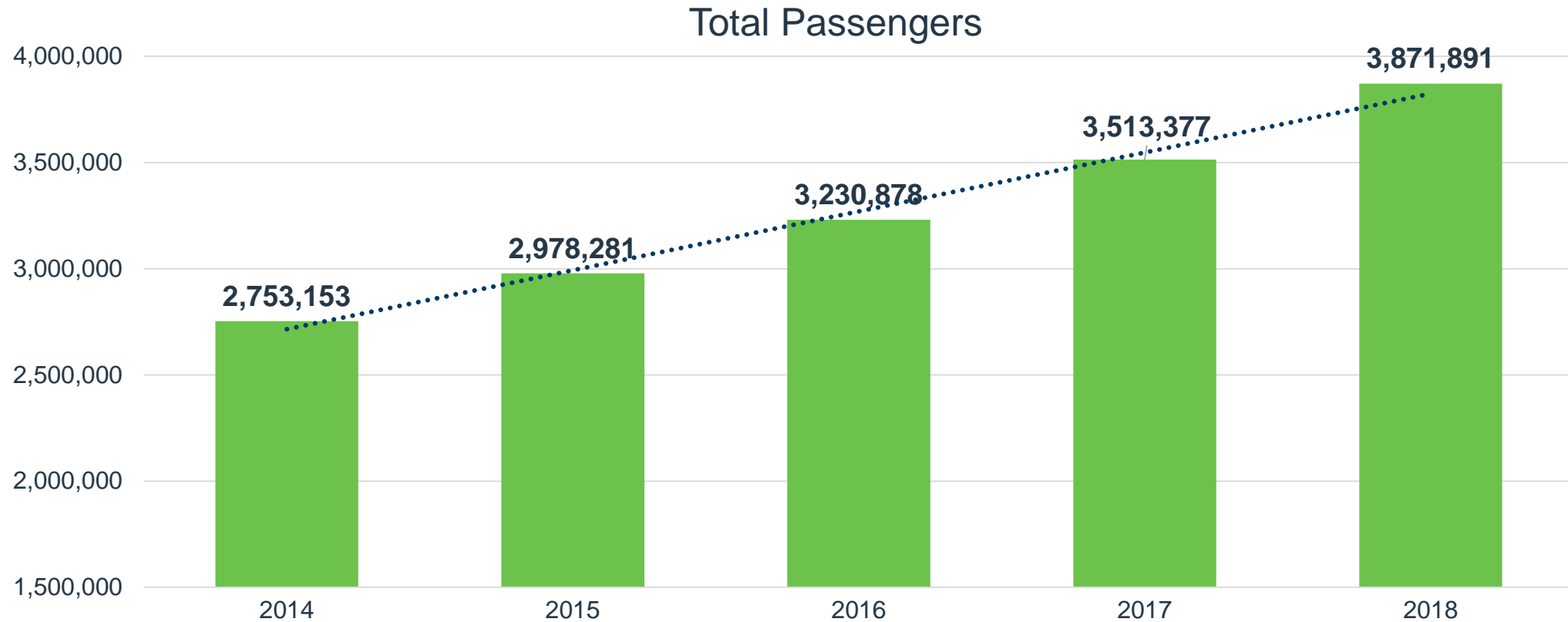
Economic Development Trends

- The Treasure Valley's population is estimated to grow by almost 53% between 2018 and 2040 – from 688,000 to 1.022 million
- Current estimates show a 61% increase in the number of Treasure Valley households by 2040. In 2018, there are approximately 248,400; by 2040, 400,000.
- The Treasure Valley could see explosive job growth—an increase of 86%—by 2040.
- Data provided by Community Planning Association of Southwest Idaho



2018 Total Passengers – Record Year

Up 10% over 2017 | Up 41% over 2014



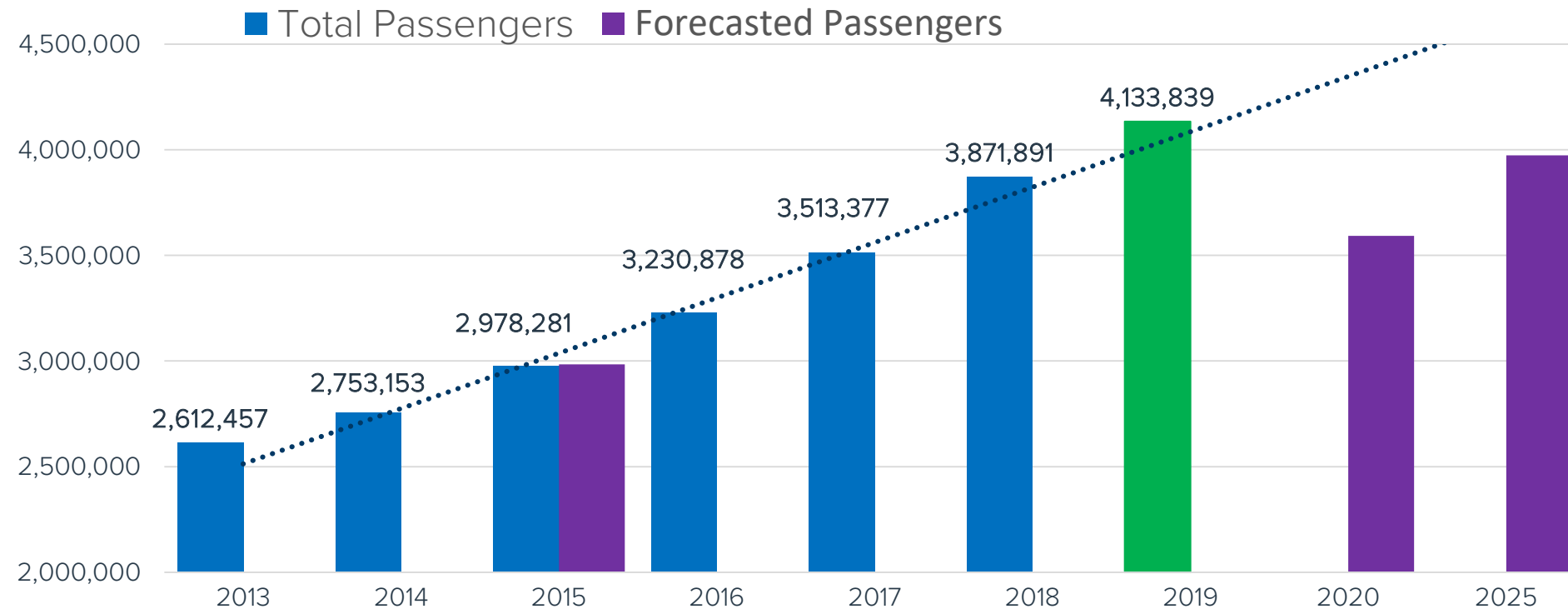
2019 Total Passengers

Up 6% over 2018 / Up 32% over 2015



Passenger Growth Has Well Outpaced Forecast

Projected Six Year Growth: **45%**



Forward Looking Schedule

Destination	Airline	Year over Year Change %											
		Oct 2019		Nov 2019		Dec 2019		Jan 2020		Feb 2020		Mar 2020	
		Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats	Flts	Seats
Total		10%	5%	8%	4%	11%	6%	8%	7%	11%	9%	13%	12%



2020 Work Plan

What's Next ☞



Minimizes criminal activity throughout Boise	Provides safe environments for vulnerable community members	Facilitates community engagement and education to support comprehensive planning and ensure informed land-use decisions now and in the future (e.g., Blueprint Boise)	Promotes and supports availability and alignment of safe, affordable and comfortable multi-modal travel throughout Boise	Protects and conserves local water resources through responsible management practices	Aggressively pursues and attracts new businesses and creates jobs	Supports access to and information about arts, history, technology and the natural environment
Actively works with the community to ensure accurate perception of safety and confidence in service providers	Ensures access to community services for all	Protects and ensures access to the city's parks system and natural amenities (e.g., Boise River, Foothills, Trails System, Greenbelt)	Plans for and promotes a best-in-class transit system	Protects air quality to safeguard the public and environmental well-being	Creates an environment in which local business can thrive	Promotes and provides opportunities for discovery, cultural enrichment and lifelong learning for all
Prepares for large-scale disasters, mitigates risk where possible, and ensures emergency response services are available to all citizens	Provides access to safe drinking and surface water, clean air and waste removal	Promotes infill development that maintains the city's character through reuse and sustainable development	Considers all demographics, development trends and technology in transportation planning	Leads national water-renewal efforts	Promotes employability and workforce development (e.g., partners with public and private organizations)	Preserves, invests and protects historically significant assets (facilities, art, artifacts, archives and other creative works)
Ensures that new development and existing infrastructure is appropriately designed to maximize safety	Ensures availability of a diverse range of recreation opportunities	Strives to ensure the availability of a wide range of housing options throughout Boise	Considers the use of existing infrastructure to promote multi-modal travel in, out and throughout Boise	Practices energy efficiency at city facilities and throughout the community	Provides and plans for sustainable infrastructure to support economic growth (energy, transportation, utilities, internet, communications)	Supports high-quality events and entertainment opportunities that promote community cohesion
Partners with the community to provide a range of prevention and intervention activities and programs to encourage safe behaviors	Provides programming/amenities and supports human-powered transportation	Encourages thoughtful and responsible mixed-use development that promotes active and stable neighborhoods	Provides convenient access to school, work, business and recreation opportunities	Reduces materials to the landfill and maximizes beneficial reuse	Attracts and supports visitors and tourism	Attracts and retains a creative workforce
Ensures access to clean air, water and public infrastructure	Fosters healthy, vibrant and accessible neighborhoods	Plans and provides for well-designed, strategically planned infrastructure that meets current and future needs		Conserves parks, open space and natural resources for current and future generations	Contributes to a vibrant downtown and other economic activity centers	
Provides for safe and efficient travel to, from and throughout the community	Provides access to a range of healthy food options and supports local food production			Increases renewable energy use through demonstrated city leadership		

 INNOVATIVE AND HIGH-PERFORMING ORGANIZATION

Ensures all issues are approached through the perspective of "One City, One Team" and the city's human, financial, physical and technological resources are protected, leveraged and shared across departments	Provides assurance of regulatory and policy compliance and minimizes/mitigates risk	Supports decision-making with timely and accurate short term and long range analyses that enhances financial sustainability, operational efficiency and visionary leadership	Engages citizens and ensures the organization is transparent and responsive through public access to information, materials, representatives and decision-making processes	Attracts, develops, retains and values a quality workforce dedicated to providing a "WOW" Citizen Experience	Contributes to the success of the entire organization by providing the information and resources necessary to get daily work done efficiently and effectively	Ensures "There's Nothing We Can't Do Better" by demonstrating responsibility, accountability and innovation in daily work
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Passenger Facility Charge Application

- PFC application process will take approximately 10 months
- Estimated decision from FAA by spring 2020
- Will allow the airport to collect up to \$4.50 per enplaned passenger
- Funds will help support Concourse A construction



Key Projects for BOI Upgrade

Construction to Begin in 2020

- Idaho Department of Aeronautics
- Relocation enables future construction of the rental car parking garage



Key Projects for BOI Upgrade

Construction to Begin in 2020

- **Employee Parking Garage**
 - Airport tenants
 - Five floors
 - Adds 715 spaces
 - Begin construction in FY2020



Key Projects for BOI Upgrade

Construction to Begin in 2020

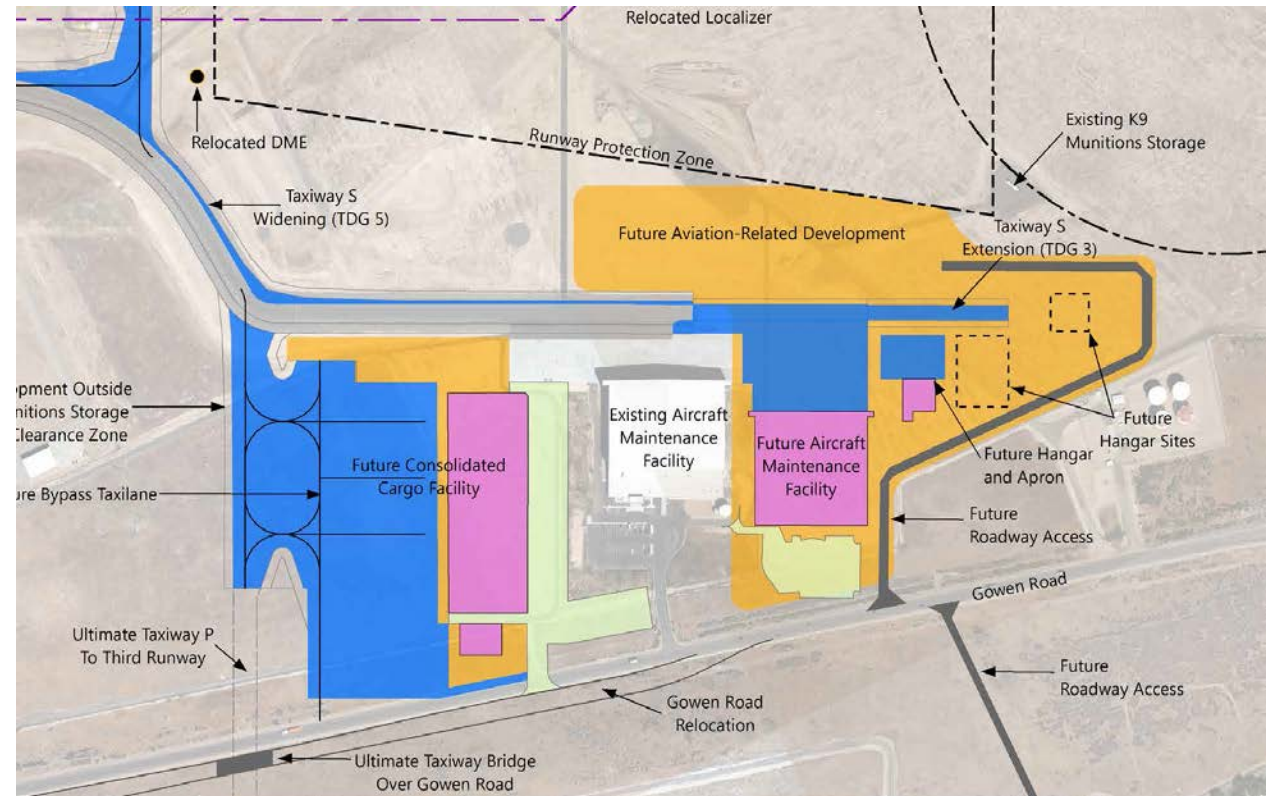
- Public Parking Garage
- Economy Lot Expansion
 - Close-in garage and flat lots are frequently reaching capacity
 - The economy parking lot has been open daily since May
 - The shuttle is available 24 hours per day



Key Projects for BOI Upgrade

Construction to Begin in 2020

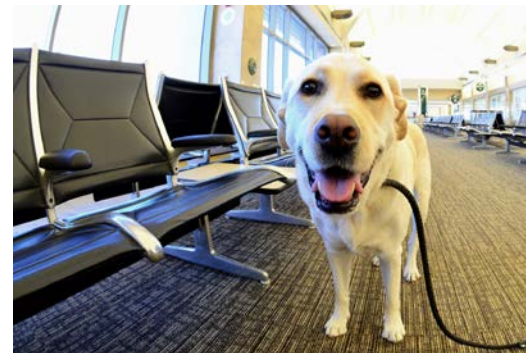
- Taxiway Sierra
- Provides access to new IDOT hangar
- Will make taxiway eligible for federal funds



Key Projects for BOI Upgrade

Planning & Design to Begin in 2020

- Rental Car Garage and Lobby
- Service Animal Relief Area
- Nursing Room
- Environmental Assessment for runway expansion



Project Financing

- Passenger Facility Charge (PFC)
 - Portions of Concourse A
- Customer Facility Charge (CFC)
 - Rental car garage and lobby
- Revenue Bonds
 - Employee parking garage



2020 Financial Assessments

- Financial risk and sensitivity analysis
- Gate utilization study
- Parking rate assessment
- Customer Facility Charge rate assessment



Organizational Assessment Implementation

- Hire key specialty positions
- Add frontline team and expand hours of service
- Develop succession planning and career progression



Potential Partner Projects

- Fixed Base Operator expansion
- Consolidated cargo development
- Construction of corporate hangars
- Non-aeronautical development



Fuel Farm Project Goals



- Relocate existing fuel farm to ensure compatible land use
- Provide opportunity for expansion to meet future needs
- Improve operating efficiency
- Repurpose existing location to highest and best use

Key Project steps



- Determine project scope and key partners
- Identify potential new fuel farm locations
- Identify potential funding sources
- Develop construction cost estimate
- Conduct initial environmental review of existing facilities
- Examine potential land reuse options
- Assess financial feasibility based on commercial agreements

Thank You



Boise Airport

www.iflyboise.com